REUSE IN PRACTICE:
FROM DECONSTRUCTION
TO IMPLEMENTATION

GUIDE FOR
DEMOLISHERS AND DISMANTLERS
This guide is intended for contractors active in interior finishing work. It is part of a series of guides introducing the practices of reclamation and reuse of materials. These guides aim to answer the main questions raised by contractors when they reclaim and reuse materials on their worksites.

The guides are available on the website of the Interreg NWE FCRBE project https://vb.nweurope.eu/fcrbe. The complete collection covers the following professions: general contractors, wood workers, interior finishing, roofers, demolishers, and companies specialised in infrastructures.

To enable only one guide to be consulted per trade, part of the text is common to all the guides. The parts specific to each guide are indicated by dots or boxes.

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https://vb.nweurope.eu/fcrbe

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1.

Introduction: What is reuse and why is it important for contractors?
A new context...

The construction sector is experiencing change. It is having to adjust to new challenges such as climate change, scarcity of natural resources or even price volatility on the market for materials.

The construction and the use of buildings are themselves responsible for significant consequences for the planet and its resources. In the European Union, they represent 50% of the extraction of all materials, 33% of water consumption, 40% of energy demand, 36% of greenhouse gas emissions, and 38% of the waste generated.

With these changes and the growing awareness in mind, the regulatory context will be adapted, as both public authorities and clients will formulate new requirements for carrying out the construction works. Among these, the principles of circular economy have a significant place, and the reclamation of materials and reuse will be increasingly encouraged, and in some cases even mandatory.

Contractors who have already adjusted their practices before the coming into force of these new requirements will thus benefit from a competitive advantage.

...and new practices

In the area of construction, the circular economy is based on the application of many practices:

- Maintaining and refurbishing existing buildings (rather than demolishing them and rebuilding new ones).
- Reclaiming the materials before being cleared during demolition work and reusing them in new structures.
- Using sustainably managed materials of natural origin (in order that these resources have time to be renewed).
- Constructing buildings that can be adapted to changes of use over time (by applying techniques of reversible assembly).
- Better management of demolition waste to recycle it more and the use of materials containing recycled materials.
- Etc.

In this guide, we will concentrate on the questions of reclamation and reuse of the materials.

Before going any further, it is important to define what is meant by the term reuse, as against recycling. The definition of reuse is as follows: any operation by which products or components that are not waste are used again for usage that is the same as that for which they had been designed. Reuse refers to a practice where a construction element that has been carefully extracted from a building during demolition or refurbishment work is being reused in a new context. During this process, the elements are preserved in an optimal way. Reuse differs from recycling as recycling implies recourse to mechanical or chemical processes with a view to converting an element to restore its status of raw material.

In francophone countries and regions, the initial term “reuse” has sometimes been translated as “reemployment”, and sometimes as “reuse”. For example, in France and in Luxembourg, the legislator distinguishes “reemployment” and “reuse”. In this case, reuse is used when the good concerned is checked in the “waste status” box (Naval, 2021). In Belgium, the two terms are generally taken as synonyms. In this guide as well, no distinction will be made.

Finally, the literal definition of reemployment implies “usage that is the same as that for which they had been designed”. However, it may be considered that as soon as reuse of the material is certain, its holder can dispose of it as they wish, and of course staying in compliance with the law. In this guide the term ‘Reuse’ is used for both situations: where the element is reused for its initial use as well as where it is reused for a different use than for which it was designed for.

FURTHER INFORMATION

The booklet Products or waste? Criteria for reuse produced as part of the FCRBE project describes further the key concepts of waste, reuse, and preparation for reuse. It also explains why “change of use” is a practice compatible with reuse.

https://vb.nweurope.eu/media/15538/bookletfcrbe-4_waste_product.pdf

Reuse has the advantage of contributing to significantly reducing impacts on the environment caused by the building sector. Reusing materials is firstly preventing the production of avoidable waste. It is also about avoiding the impacts that stem from the production of new materials, which can be considerable. Reuse also enables reduction of the extraction of raw materials, stimulates local economies, and conserves the patrimonial value of the materials.

What is changing for contractors

The idea of reclaiming materials and reusing them is of course not new and many companies already practice reuse, occasionally and even, for some, recurrently. The generalization of this approach however has several challenges. It is also accompanied by some changes for companies, including the following:

No more «all in the bin»

Today, during a demolition or renovation, much potentially reusable material continues to be thrown into the bin along with the rest of the waste. It is often the profitability (speed) or spatial restrictions (there’s not enough room on site) that explains this waste. The absence of explicit request from project owners in calls for tenders also plays an important part.

However, new habits are finding their place:

- **Performance of pre-demolition reuse audits**
  These are studies generally ordered by the project owner and most often performed by external consultants. These identify material lots with a high reuse potential in buildings (or parts of buildings) planned to be converted or demolished. These studies are sometimes coupled with a forecast of the waste flows generated by the demolition. This listing enables the planning of suitable treatment for the reclaimable lots (e.g. their removal in advance).

- **Prior cleaning work**
  Increasingly, demolitions are carried out in separate phases, to ensure specific treatment for the different materials making up a building. This approach helps to ensure better treatment of the outgoing materials, by favouring high quality reclamation and recycling sectors.

- **Missions of careful removal for reuse**
  Calls for tender increasingly include services for the careful removal of material lots to ensure their reuse (on the same site, or elsewhere). For these lots, bidders must plan, budget, and carry out careful removal and suitable conditioning. In some cases, they also have to ensure re-circulation of the elements (transactions with professional buyers, transport to a storage place, etc.).

- **Reclamation objectives**
  A growing number of calls for tender will integrate reclamation objectives. These can be expressed as minimum reclamation thresholds (e.g. 80% of a surface in porphyry blocks). Potentially, they can also be the object of an assignment criterion: bidders then agree to achieve reclamation rates that they determine themselves and based on which they are compared with their competitors.

Other supply sources

Increasingly specifiers will plan for reused materials in their projects. Accordingly, companies must ensure the supply and/or use of these materials. Companies then have to get supplies from sectors alternative to new product dealers: via professional suppliers, online adverts, or simply by reusing lots reclaimed on the same site (reuse in situ) or on other sites.

New ways of preparing price offers

Integrating the logic of material reclamation and reuse can impact the way price offers are prepared.

The circular economy highlights a new model of value creation based on maintaining existing resources in circulation. Unlike the conventional economy, which is based on the sale of goods to generate higher value, which induces fast cycles of consumption and renewal, the circular economy is based on extending the lifetime of goods already present. In particular, the reuse of building materials favours local work of specialized demolition, restoration and reuse of existing materials, rather than the extraction of virgin resources, the industrial production of new materials and their transport over long distances.
So what does this change for contractors?

- The **cost of reuse materials**. The price of reuse materials on the professional market can differ from the price of new materials. They can be more or less expensive than new materials according to their age, rarity, and what they are compared with!

- For materials reused on site or reclaimed from other sites, the price of the material can be virtually zero. Indeed, the materials are already present. However, the **cost of the operations needed for their reuse should be estimated precisely**: removal, cleaning, careful conditioning, storage, transport, performance studies, etc. Experience allows these amounts to be accurately established.

A new role for companies

Construction companies can play an important part in this transition towards more circular practices. Their knowledge of the business and materials, their knowhow and technical capabilities are crucial assets!

Here are some ideas for companies to become a driving force in the adoption of reuse practices:

- **Drawing the attention of project owners and architects to the possibilities of reclaiming materials on other worksites.** By their position and operation, companies of the construction sector have privileged access to the sources of reusable materials which other interveners do not have.

- Developing and managing an **internal stock** of materials reclaimed during demolition work, which can be proposed for reuse on other work sites.

- Developing **privileged partnerships with local companies** specialized in the reclamation and resale of certain types of materials, to propose reliable reclamation and reuse solutions to customers and to answer customer demands.

- **Diversifying services**, be established on the market as a company that offers advice about material reuse, as well as solutions for deconstruction, renovation and/or sustainable construction, for example.

This guide aims to supply the answers to the main questions that entrepreneurs can have when they think about adopting practices of reclamation and reuse of materials. It is based on current knowledge in this field. The guide addresses the various key steps, in a practical way such as identification of the reuse potential, the removal processes, and preparing materials for reuse. It also covers aspects related to resale or supply. More theoretical aspects such as calls for tender, collaboration and the establishing of price offers will also be dealt with. Moreover, the guide deals with justification of the technical performance, responsibility, and insurance questions.
A new context for demolition companies: New Horizon

An indigenous circular company, New Horizon, from the start, targeted the reclamation and reuse of precious construction materials and established a strong position as distributor and producer of construction materials from the exploitation of resources taken in urban environments. As the prime contractor for the deconstruction of donor buildings, the company took full control of the process and flows of materials resulting from the demolition work.

Its evolving model allows it to find enough donor buildings to supply its production and distribution of construction materials. Using its method based on an impact guarantee, the company promises in part that its circular approach not more costly, or time consuming and in part, that it is more circular by definition. New Horizon works closely with companies of the Urban Mining Collective, which enable the use, directly and without storage, of the reuse materials.

Determination of demolition projects and inventorying of the materials represent a first crucial step for New Horizon. The company strives to make early contact with contractors and housing construction companies to get a more precise idea of coming demolition projects and materials concerned. It is essential to make property owners aware. The company also collaborates with many architects in the Circular Design Collective to study the reuse methods of reclaimed materials.

Although the amount of the bids established by New Horizon is generally 10 to 15% more compared to bids established by conventional demolition companies, New Horizon makes up for this difference by making owners aware of the value of their construction elements and their reuse potential. Making building owners aware is progressing, in housing associations, even if financial motivations sometimes continue to prevail.

If the removal process requires from workers some care and a change of thinking, this is because traditional demolition methods are often rudimentary and limited in time. The Urban Mining Collective plays a major role in cleaning, repairing and retreating reclaimed materials; interventions requiring collaboration with various industrial partners are very important.

New Horizon uses advanced technology of 3D digitisation and a special application for inventorying buildings and identifying materials likely to be disassembled and reused. However, not all materials are easy to sell or reuse. Their sale or reuse depend on factors such as their patrimonial value and compliance with the code of construction. An early start of a useful collaboration is crucial for promoting the reuse of materials.

Although the company still has issues to resolve regarding responsibilities and obligations, New Horizon is striving to correctly document the materials and ensure the follow up. New Horizon stresses the fact that perseverance ends by paying off and that the experience and sharing of knowledge are valuable for construction companies that want to try out the reclamation and reuse of materials.
2. What construction materials can be reclaimed and reused?
A demolisher may be entrusted with the removal of certain elements during a renovation, transformation or dismantling. The contractor can carry out some of these tasks themselves, or subcontract them, for example to certain professionals.

It is possible to intervene directly or indirectly on a considerable number of different materials. The variety of materials which a demolisher can face is so vast they will not all be dealt with in detail in this guide; its aim is to provide a first look at reuse practices. Other documentation referred to will provide more information about different materials.

The following materials can be subject to reuse. Caution, while it covers the elements most often reclaimed and reused, this list is not exhaustive.

### MATERIALS LIABLE TO BE DISMANTLED

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<th>MATERIALS LIABLE TO BE DISMANTLED</th>
<th>DESCRIPTION</th>
<th>DOCUMENTATION</th>
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<tr>
<td>Clay bricks and wall cladding</td>
<td>Brick is a widely re-used material, particularly in regions with a tradition of building using this material. Reclaimed bricks, mainly from walls built with lime-based mortars, are appreciated for their appearance and variations in colour. They are generally used as cladding rather than structural elements, although there are a few cases where they are used in load-bearing masonry. Re-used bricks are commonly used for old or listed buildings, to ensure harmonious integration. They also have a variety of applications in interior architecture and landscaping.</td>
<td>Material sheet - Reuse Toolkit: Clay bricks <a href="https://opalis.eu/sites/default/files/2022-01/2.40_french_-_brique_plane_en_terre_cuite_v01_0.pdf">https://opalis.eu/sites/default/files/2022-01/2.40_french_-_brique_plane_en_terre_cuite_v01_0.pdf</a></td>
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**TO BE RECLAIMED**

**TO BE REUSED**

**FREQUENT ON THE REUSE MARKET**

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² Most of the descriptions come from the website opalis.eu.
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<th>MATERIALS RELATED TO STRUCTURAL WORK LIABLE TO BE DISMANTLED OR REUSED</th>
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</table>
| **STEEL BEAMS** | Steel structural elements are relatively rare on the reuse market given their cash value for the recycling sector, and the need to adapt procedures to establish their fitness for use. Pioneering projects have been multiplying in recent years and have shown that working with reuse steel can be as profitable as working with new steel. Given the high environmental impact of steel production and recycling, it is well worth reusing. | Material Sheet – Reuse Toolkit: https://opalis.eu/sites/default/files/2022-01/2.30%20FR%20-%20Poutrelle%20en%20acier_v01.pdf  
A protocol, to facilitate steel reuse, has been developed in the UK by the SCI (Steel Construction Institute): https://steel-sci.com/assets/downloads/steel-reuse-event-8th-october-2019/SCI_P427.pdf  
| **INSULATION PANELS**  
• XPS and EPS  
• PIR  
• PUR  
• Mineral wool  
• Sandwich panels  
• Sound insulation | Reuse insulation materials are often reclaimed by demolition companies on their worksites. They include panels from floors, roofs, walls and partitions. To reuse it as thermal insulation, special attention should be paid to the justification of its thermal performance. Reclaimed products are very diverse and fluctuate according to demolition worksites: rockwool, PIR, PUR, rigid panels of XPS and EPS, sandwich panels, sound insulation, etc. | Mineral wool product-application sheet (justification of technical performance), developed by Buildwise: https://www.bbsm.brussels/wp-content/uploads/2022/07/BBRM-WP6-Fiche-produit-application-Isolant-laine-minerale-de-reemploi-VF.pdf  
Materiauteek - information on insulation https://materiauteek.brussels/isolant |
## MATERIALS RELATED TO STRUCTURAL WORK LIABLE TO BE DISMANTLED OR REUSED

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<th>NATURAL STONE ELEMENTS:</th>
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<tr>
<td>• WINDOW SILLS</td>
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<td>• SILLS AND STEPS</td>
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<tr>
<td>• WALL COVERING</td>
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<tr>
<td>• RUBBLE AND BLOCKS</td>
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<tr>
<td>• WALL CLADDING SLABS</td>
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**Description:**
Natural stone elements are commonly found on the reuse market. Stone is an ideal material for reuse because of its strength and capacity to be adapted to new applications.

Reuse stone elements can be found at specialised dealers and demolition contractors. The offer of these elements varies according to building traditions and the geological composition of each region.

**Documentation:**
- Material sheet – Reuse Toolkit: Natural stone sill
  [https://opalis.eu/sites/default/files/2022-01/2.20_fr_-seuil_en_pierre_naturelle_v01_0.pdf](https://opalis.eu/sites/default/files/2022-01/2.20_fr_-seuil_en_pierre_naturelle_v01_0.pdf)
- Illustrated handbook for dismantling window (frames and) sills:
  [https://reuse.brussels/pdf/chassis-et-seuls-de-fenetre.pdf](https://reuse.brussels/pdf/chassis-et-seuls-de-fenetre.pdf)
- Material sheet – Reuse Toolkit: Natural stone wall covering
  [https://opalis.eu/sites/default/files/2022-01/4.90_fr_-tablette_en_pierre_naturelle_v01_0.pdf](https://opalis.eu/sites/default/files/2022-01/4.90_fr_-tablette_en_pierre_naturelle_v01_0.pdf)
- Material sheet – Reuse Toolkit: Natural stone wall cladding slabs
  [https://opalis.eu/sites/default/files/2022-01/2.62_fr_-couvre-murs_en_pierre_naturelle_v01_0.pdf](https://opalis.eu/sites/default/files/2022-01/2.62_fr_-couvre-murs_en_pierre_naturelle_v01_0.pdf)
- Material sheet – Reuse Toolkit: Natural stone wall cladding slabs
  [https://opalis.eu/sites/default/files/2022-01/2.90_fr_-dalle_de_revetement_mural_en_pierre_naturelle_v01_0.pdf](https://opalis.eu/sites/default/files/2022-01/2.90_fr_-dalle_de_revetement_mural_en_pierre_naturelle_v01_0.pdf)
- Methods of diagnosis and evaluation of performance, developed by the CSTB for facade cladding in attached natural stone

## STEEL HANGAR STRUCTURES

Some companies are specialised in the reuse of whole hangars. They attempt as much as possible to directly transport dismantled structures from their original site to the new site to reduce the costs of transport and storage.

**Documentation:**
- [Material sheet](https://opalis.eu/sites/default/files/2022-01/4.90_fr_-dalle_de_revetement_mural_en_pierre_naturelle_v01_0.pdf)
- [Illustrated handbook](https://reuse.brussels/pdf/chassis-et-seuls-de-fenetre.pdf)

## STAIRS

Stairs are complex structures made to last. Nevertheless it can happen that they have to be cleared from a building: for modification of circulations or demolition, for example. Some stairs can be reclaimed and made available on the reuse market. Many suppliers offer various types of stairs for sale. Flights of stairs in wood are transported in one piece from their original building, while stone stairs are dismantled step by step. For metal stairs, both are feasible. For integrating reuse stairs in an architectural project, design of the space often has to be adapted according to the stairs found.
## Radiators

The market for reuse radiators breaks down into two separate categories of products having the same function, i.e. heating, but addressing customers in different ways. Cast iron radiators are often carefully restored by specialised companies; old models are in demand. However, steel radiators are relatively cheap when new. This is why they are mostly found with demolishers who have a stock of reclaimed equipment. These radiators are only rarely seriously revised, but they nevertheless constitute an affordable environmentally-friendly alternative to new radiators.

| Equipment sheet – Reuse Toolkit: cast iron radiators  
5.30 (23) NL - Radiateur en fonte_v0 (opalis.eu) |
| Removal handbook  
Radiators and thermostats.pdf (reuse.brussels) |
| Matériauthèque - Information about radiators  
Radiator – Matériauthèque |

## Technical Equipment

Various companies are specialised in the purchase and sale of technical installations from industrial buildings and large-size properties. As part of demolition projects, it is worth checking if certain major equipment items like ventilation or refrigeration units can be reused. Some dealers also offer more modest technical equipment, such as air conditioners, which often represents an interesting affordable alternative for original projects.

This equipment has the advantage of in general having a label giving the model and most useful technical characteristics. These installations sometimes come with a service record containing useful information on the history of their maintenance. In some cases, these installations are even covered by a maintenance contract that could be transferred to another building with the target equipment.

| Product application sheet:  
BBSM-WP6-Product-toepassingsfiche-Hergebruik-van-technische-installaties-1.pdf |

## Sanitary Fixtures

The reuse market offers different types of sanitary equipment such as sinks, basins, toilets, bowls and bathtubs, in various styles. Elements in ceramics and enamelled iron stand out for their satisfactory durability thanks to their easy maintenance and potential for deep cleaning. For pipework, professionals generally use new tubes and accessories. Sanitary appliances are often part of a more extended range in companies that market them. Stylish appliances are particularly wanted by designers seeking originality, while anonymous products with quality are more often installed as public sanitary equipment.

| Equipment sheet – Reuse Toolkit: basins  
5.11 (08) NL - Lavabos (et éviers) individuels et collectifs_v01 (opalis.eu)  
5.10 (33) NL - Toilettes_v01 (opalis.eu)  
5.12 (34) NL - Urinoir suspendu_v01 (opalis.eu) |
| Removal handbook:  
cabines-de-douche-et-accessoires.pdf (reuse.brussels)  
Lavabos et robinets.pdf (reuse.brussels) |
| Materials library  
Lavabo – Matériauthèque  
Évier en acier inoxydable – Matériauthèque  
Robinet – Matériauthèque  
Cuvette de WC conventionnelle – Matériauthèque  
Cuvette de WC suspendue – Matériauthèque  
Cabine de douche – Matériauthèque  
Boignoir – Matériauthèque |
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<tr>
<td><strong>LIGHTING</strong></td>
<td>Although light fittings are not strictly speaking “construction products”, they actively contribute to the architectural potential of a space. Their regular replacement in buildings helps significant development of the reuse market for light fittings.</td>
<td>Removal handbook Luminoires et accessoires.pdf (reuse. brussels) Suspension, plafonnier ou applique murale – Matériauthèque Spot à encastrer – Matériauthèque Prises d’alimentation et interrupteurs – Matériauthèque</td>
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<td><strong>HARDWARE</strong></td>
<td>This category includes various elements that are often part of a building’s functional equipment, while they also come in many decorative variants. In general, these elements are easy to repair and reuse, but they are not yet widespread on the reuse market – because of their low price when new. Many are made of metal.</td>
<td>Materials library: Ferrures – Matériauthèque</td>
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<tr>
<td><strong>ARCHITECTURAL ANTIQUES</strong></td>
<td>The “architectural antiques” category covers a wide range of construction and decorative elements, from colonnades (cast iron or cut stone) to certain architectural details like bronze rosettes. These pieces are mainly wanted for their historic and unique character. Mantlepieces, fences, columns, window frames, oriels, sculptures, troughs, fountains, bollards, etc. are current products in this category.</td>
<td>Materials library: Cheminée en marbre – Matériauthèque</td>
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### MATERIALS RELATED TO STRUCTURAL WORK LIABLE TO BE DISMANTLED OR REUSED

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<tr>
<th><strong>TILES</strong></th>
<th>Tiles are often found on the reuse market. There are several types: terracotta tiles (tonettes), ceramic tiles, cement tiles. According to types, era and region, their appearance can vary a lot, from the most sophisticated patterns to single colours. Thus, reuse tiles offer many opportunities to give a special atmosphere to various arrangements.</th>
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<td><a href="https://opalis.eu/sites/default/files/2022-01/4.32_fr_-_carreau_de_faience_murale_v01_0_0.pdf">Material sheet – Reuse Toolkit: Earthenware wall tiles</a></td>
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<td><a href="https://opalis.eu/sites/default/files/2022-01/4.33_fr_-_carreau_a_base_de_ciment_v01_0_0.pdf">Material sheet – Reuse Toolkit: Cement based tiles</a></td>
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<td><a href="https://opalis.eu/sites/default/files/2022-01/4.31_fr_-_carreau_en_terre_cuite_non_emaille_v01_0_0.pdf">Material sheet – Reuse Toolkit: Unglazed terracotta tiles</a></td>
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<tr>
<td><a href="https://reuse.brussels/carrelages">Removal handbook:</a></td>
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<tr>
<td>CCTB 2023: Technical clause: Removal of floor coverings in glued ceramic tiles <a href="https://batiments.wallonie.be/files/unzip/html_CCTB_01.10/Content/06-44-3b-Demontages-de-revetements-de-sol-en-carreaux-ceramiques-calles.html">Content/06-44-3b-Demontages-de-revetements-de-sol-en-carreaux-ceramiques-calles.html</a></td>
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### OFFICE LAYOUT ELEMENTS

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<tr>
<th><strong>OFFICE LAYOUT ELEMENTS</strong></th>
<th>It often happens that office furniture interiors are renewed after barely 10 years – for example with a change of tenant. This work releases large quantities of reusable elements such as modular partitioning systems, suspended ceilings, raised access floor slabs, carpet slabs, etc. Many of these products have a technical life that exceeds their initial use. The reuse of these elements is not yet generalised while a growing number of companies have been storing them or selling them directly from the worksite for some years.</th>
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<tr>
<td><a href="https://opalis.eu/sites/default/files/2022-01/4.41_fr_-_dalles_de_moquette_v01_0.pdf">Material sheet – Reuse Toolkit: Carpet tiles</a></td>
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<td><a href="https://opalis.eu/sites/default/files/2022-01/4.40_fr_-_plancher_sureleve_a_acces_libre_v01_0.pdf">Material sheet – Reuse Toolkit: Raised access floors</a></td>
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<tr>
<th><strong>MANTLEPIECES</strong></th>
<th>Reclamation mantelpieces have for a long time been highly prized pieces for producing new interior layouts. Mantlepieces are delicate stone structures, typically made of marble or limestone. They require careful removal. Many dealers in old materials specialise in them. Some have not only hundreds of old mantelpieces in stock but also offer an installation service.</th>
</tr>
</thead>
<tbody>
<tr>
<td><a href="https://materiauteek.brussels/cheminee-en-marbre">Materiauteek Information about marble mantelpieces:</a></td>
<td></td>
</tr>
</tbody>
</table>

© Opalis

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<table>
<thead>
<tr>
<th>MATERIALS RELATED TO STRUCTURAL WORK LIABLE TO BE DISMANTLED OR REUSED</th>
<th>DESCRIPTION</th>
<th>DOCUMENTATION</th>
</tr>
</thead>
</table>
| **FLOOR AND WALL STONE SLABS** | The reuse of covering of floors, façades and walls in natural stone is a relatively common practice. On the reuse market there is a great variety of elements, which often reflect regional and historic characteristics. There are many possibilities for treating natural stone elements which enable tailor-made solutions adapted to each project to be developed. Thick stone can be sawn in two, smooth stone made rough, damaged stone resized, etc. Wall coverings can often be reused as floor covering (the reverse movement is also possible but always as evident). Also, stone elements by nature have a very long lifetime. | Material sheet – Reuse Toolkit: Natural stone floor covering slab  
https://opalis.eu/sites/default/files/2022-01/4.10_fr_-_dalle_de_revetement_de_sol_en_pierre_naturelle_v01%20%281%29.pdf  
Material sheet – Reuse Toolkit: Natural stone floor covering slab  
https://opalis.eu/sites/default/files/2022-01/2.90_fr_-_dalle_de_revetement_mural_en_pierre_naturelle_v01_0.pdf |
| **WINDOW SILLS** | Window sills are quite thin elongated natural stone slabs, which are generally placed horizontally, inside a window bay, above a mantelpiece or above a radiator. Their composition can be very variable (marble, granite, limestone, slate, etc.). They are found with certain specialised suppliers and individuals who sell them on small ad sites. These sills can be reused for identical uses or be changed to make for example a wall covering. | Material sheet – Reuse Toolkit: Natural stone sills  
<table>
<thead>
<tr>
<th>MATERIALS RELATED TO STRUCTURAL WORK LIABLE TO BE DISMANTLED OR REUSED</th>
<th>DESCRIPTION</th>
<th>DOCUMENTATION</th>
</tr>
</thead>
</table>
| TRUSSES, BEAMS, RAFTERS, ETC. | These products can be found with demolition contractors who remove roofs, floors and other wooden structures. The wood is generally sorted and denailed. The terminology used for these products varies from one region to another. In general it refers to solid wooden elements with rectangular cross-section from buildings of the 20th c. Elements such as old beams (oak) can be found at specialised dealers. Their rustic old aesthetic distinguishes them. Beams, usually oak, can be centuries old, decorated or have irregular shapes because of their age. They also have significant technical qualities. | Material sheet – Reuse Toolkit: Solid structural wood with rectangular cross-section [https://opalis.eu/sites/default/files/2022-01/2.10_fr_-_bois_massif_de_structure_a_section_rectangulaire_v01_1.pdf](https://opalis.eu/sites/default/files/2022-01/2.10_fr_-_bois_massif_de_structure_a_section_rectangulaire_v01_1.pdf)  
<p>| LAMINATED WOOD | Laminated wood elements are made by superimposing and gluing lathes of planed wood. These elements are liked for their mechanical properties, lightness, ability to cross large spans and the variety of geometric shapes this technique enables. In general they can be found with various demolition contractors active in reclamation. | Material sheet – Reuse Toolkit: Laminated wood elements <a href="https://opalis.eu/sites/default/files/2022-01/2.11_fr_-_elements_de_structure_en_bois_lamelle_colle_v01_0.pdf">https://opalis.eu/sites/default/files/2022-01/2.11_fr_-_elements_de_structure_en_bois_lamelle_colle_v01_0.pdf</a> |
| WOOD SHUTTERING, STEENSCHOTTO Type | &quot;Steenschotten&quot; type shuttering is a true classic on the reuse market in Belgium and the Netherlands and, to a lesser extent, in France and Germany. The first application of these panels is in the concrete industry where they are used as supports for the vibration drying of prefabricated concrete blocks. Once disqualified for this use, the rectangular panel, often made of azobe, douglas or larch, can be used for many other applications (exterior). They are particularly wanted for terraces. | Material sheet – Reuse Toolkit: Steenschotten type wood shuttering <a href="https://opalis.eu/sites/default/files/2022-01/1.30_fr_-_panneau_de_coffrage_-_type_steenschotten_v01_0.pdf">https://opalis.eu/sites/default/files/2022-01/1.30_fr_-_panneau_de_coffrage_-_type_steenschotten_v01_0.pdf</a> |
| WOOD (TROPICAL) FROM MARINE STRUCTURES | Hard tropical wood was and, to a lesser extent, is still widely used for many maritime applications: naval constructions, mooring posts, pontoons, piling, etc. Azobe is often used for these purposes, and to a lesser extent other wood species like Douglas fir. Azobe is naturally very resistant to humidity and high loads. It is perfectly suited to exterior use while other applications are also possible. Reclaimed marine wood is well represented on the Netherlands and Belgian reuse market. | Material sheet – Reuse Toolkit: Ship wood (azobe) <a href="https://opalis.eu/sites/default/files/2022-01/1.31_fr_-_bois_de_navire_v01_0.pdf">https://opalis.eu/sites/default/files/2022-01/1.31_fr_-_bois_de_navire_v01_0.pdf</a> |</p>
<table>
<thead>
<tr>
<th>MATERIALS RELATED TO STRUCTURAL WORK LIABLE TO BE DISMANTLED OR REUSED</th>
<th>DESCRIPTION</th>
<th>DOCUMENTATION</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BARNWOOD</strong></td>
<td>Barnwood has enjoyed great popularity in recent decades. The term usually refers to wooden planks from the dismantling of former agricultural barns, mainly imported from Eastern Europe and North America. This time- and weather-treated wood is very stable and strong and has a very distinctive aesthetic. Often, batches of barnwood also have a certain historical significance, as the wood originates from European and American primary forests.</td>
<td>Material sheet – Reuse Toolkit: Barnwood <a href="https://opalis.eu/sites/default/files/2022-01/2.70_fr_-_bois_de_grange_barnwood_v01_0.pdf">https://opalis.eu/sites/default/files/2022-01/2.70_fr_-_bois_de_grange_barnwood_v01_0.pdf</a></td>
</tr>
<tr>
<td><strong>BEAMS (OAK) CUT IN PLANKS</strong></td>
<td>Some suppliers cut reclaimed beams (often oak) to make planks for all sorts of applications. Unlike reclaimed planks, these freshly sawn ones show less patina. However, they enable free fixing of new dimensions – and ensure their stability.</td>
<td></td>
</tr>
<tr>
<td><strong>EXTERIOR FIXTURES</strong></td>
<td>Windows and doors can be relatively recent elements, from the demolition or transformation of recent buildings, or older elements. The more recent can possibly be reused as exterior elements, provided their performance can be verified, especially thermal, or as interior separation elements. The older, which can be found with or without their glazing, are generally reserved for interior arrangements or for the restoration of old buildings. Some suppliers of reuse doors and windows also offer metal or wood shutters. These are generally reused in projects of old building restoration or decoration.</td>
<td>Removal handbook: <a href="https://reuse.brussels/chassis-et-seuils-de-fenetre">https://reuse.brussels/chassis-et-seuils-de-fenetre</a></td>
</tr>
<tr>
<td><strong>INTERIOR DOORS</strong></td>
<td>The ease with which doors can be removed explains their abundance on the reuse market. There is a great variety of styles and origins, but doors with old solid wood panels represent much of the market, followed by outside doors. Recent interior doors (like doors with inner structure made of chipboard or honeycomb) are only rarely reclaimed. Doors are rarely sold with their original frames, as these are difficult to remove, store and reassemble. Some retailers make new frames suited to old doors.</td>
<td>Material sheet – Reuse Toolkit: Solid structural wood with rectangular cross-section <a href="https://opalis.eu/sites/default/files/2022-01/3.20_fr_-_porte_interieure_porte_en_bois_a_panneaux_v01_0.pdf">https://opalis.eu/sites/default/files/2022-01/3.20_fr_-_porte_interieure_porte_en_bois_a_panneaux_v01_0.pdf</a> Material sheet – Reuse Toolkit: Fire doors: <a href="https://opalis.eu/sites/default/files/2022-01/3.23_fr_-_porte_coupe-feu_v01_0.pdf">https://opalis.eu/sites/default/files/2022-01/3.23_fr_-_porte_coupe-feu_v01_0.pdf</a> Removal handbook: <a href="https://reuse.brussels/parquets-et-planchers">https://reuse.brussels/parquets-et-planchers</a></td>
</tr>
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<td>DOCUMENTATION</td>
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<tr>
<td>---------------------------------------------------------------------</td>
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<td>---------------</td>
</tr>
<tr>
<td><strong>INTERIOR STAIRS</strong></td>
<td>In general wood stairs can be removed, especially if they were assembled without adhesive. Stringers, steps, risers, banisters and handrails can be disassembled and reclaimed. However this operation requires excellent preparation and good coordination. For small size stairs, it is often easier to reclaim them in one piece – and it is like this that they are sometimes found with some dealers. Also available are interior stairs in cast iron or steel, straight or spiral, usually sold as spare parts.</td>
<td>Material sheet – Reuse Toolkit: Solid wood floors <a href="https://opalis.eu/sites/default/files/2022-01/4.20_fr_-_parquet_en_bois_massif_v01_0.pdf">https://opalis.eu/sites/default/files/2022-01/4.20_fr_-_parquet_en_bois_massif_v01_0.pdf</a> Removal handbook: <a href="https://reuse.brussels/parquets-et-planchers/">https://reuse.brussels/parquets-et-planchers/</a></td>
</tr>
<tr>
<td><strong>FLOORS AND PANELLING</strong></td>
<td>This category includes wooden floors and panelling with a first life as interior finishing and which are sold to be reused as such. Old wood floor and wall coverings are often reused, mainly for their looks and for the quality of these products. These are a true classic on the reuse market and are popular throughout western Europe. Other wood elements, from other applications, can also be used for interior applications.</td>
<td></td>
</tr>
<tr>
<td><strong>PANELS</strong></td>
<td>This category groups different types of construction and layout materials that come in panel shape. They are mostly found with demolition contractors who reclaim them on their own worksites. They can also be found with suppliers who offer a new life to the more recent generic materials – some of whom make workshop spaces available. These can be wood derived panels, HPL panels, or plaster panels. These elements do not have the typical patina of reused timber or old bricks, for example. They are generally sold as is, with no other treatment.</td>
<td></td>
</tr>
<tr>
<td>MATERIALS RELATED TO STRUCTURAL WORK LIABLE TO BE DISMANTLED OR REUSED</td>
<td>DESCRIPTION</td>
<td>DOCUMENTATION</td>
</tr>
<tr>
<td>---------------------------------------------------------------</td>
<td>-------------</td>
<td>---------------</td>
</tr>
<tr>
<td><strong>CLAY TILES AND WALL COVERING</strong></td>
<td>Ceramic tiles are widely reused in our countries. Reclaimed tiles are greatly liked for their charm and colour variations. Old or traditional models are often reused as roof covering for old or listed buildings, to ensure harmonious integration or to give new houses an old atmosphere. More recent models are also often reused.</td>
<td>Material sheet – Reuse Toolkit: <a href="https://opalis.eu/sites/default/files/2022-01/2.60_fr_-_tuile_de_toit_en_terre_cuite_v01_0.0.pdf">https://opalis.eu/sites/default/files/2022-01/2.60_fr_-_tuile_de_toit_en_terre_cuite_v01_0.0.pdf</a> Methods of diagnosis and evaluation of performance, developed by the CSTB: <a href="https://www.cstb.fr/assets/documents/cstb-guide-reemploi-des-tuiles-de-terre-cuite.pdf">https://www.cstb.fr/assets/documents/cstb-guide-reemploi-des-tuiles-de-terre-cuite.pdf</a> Sorting criteria for reuse tiles: <a href="https://luijtgaarden.nl/uitsorteercriteria/">https://luijtgaarden.nl/uitsorteercriteria/</a> Materialiauteek - information on tiles: <a href="https://materialiauteek.brussels/tuiles/">https://materialiauteek.brussels/tuiles/</a></td>
</tr>
<tr>
<td><strong>NATURAL SLATE</strong></td>
<td>Natural slate is widely reused, especially in regions having a tradition of construction based on this material. Natural slate is liked for its old appearance and natural charm. It is generally reused as roof covering, and sometimes as wall covering.</td>
<td>Material sheet – Reuse Toolkit: Natural stone floor covering slab <a href="https://opalis.eu/sites/default/files/2022-01/4.10_fr_-_dalle_de">https://opalis.eu/sites/default/files/2022-01/4.10_fr_-_dalle_de</a> revetement_de_sol_en_pierre_naturelle_v0160.pdf Material sheet – Reuse Toolkit: Natural stone wall covering slab <a href="https://opalis.eu/sites/default/files/2022-01/2.90_fr_-_dalle_de">https://opalis.eu/sites/default/files/2022-01/2.90_fr_-_dalle_de</a> revettement_mural_en_pierre_naturelle_v01_0.pdf</td>
</tr>
<tr>
<td><strong>ROOF WINDOWS</strong></td>
<td>In principle, roof windows can also be reused. Some professional suppliers are specialised and offer repair and re-installation. Like other exterior fixtures, special attention should be paid to their performance, especially thermal.</td>
<td>Materialiauteek - information on roof windows: <a href="https://materialiauteek.brussels/fenetre-de-toit">https://materialiauteek.brussels/fenetre-de-toit</a></td>
</tr>
</tbody>
</table>
3.
How can construction materials be reclaimed?
A. How can you be sure that reclaimed materials will be reused?

Before starting their deconstruction, it is essential to carry out an evaluation of the reusable elements and the non-recoverable elements. The first thing is to evaluate the potential for reuse. Also the demountability can be tested at this stage. Then, elements with proven potential can be added to a reuse inventory. At the same time, it is important to clearly define the ambitions of the project in terms of reuse. Various partners to the project can contribute to the different tasks whose execution is generally supervised by the architect or the project promoter.

Who takes the initiative?

Before any reuse, one or more actors have to take the initiative. Their motivations can be multiple. The table below gives a view of some of their motivations, which can vary from one project to another.

<table>
<thead>
<tr>
<th>INITIATOR</th>
<th>MOTIVATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Owner / Customer</td>
<td>Wants certain elements to be reused and requires this in calls for tender</td>
</tr>
<tr>
<td>Public Authorities</td>
<td>Implement reuse through political initiatives aimed at achieving climate and environmental objectives</td>
</tr>
<tr>
<td>Architects / Design Office</td>
<td>Can ask to reclaim certain elements with the aim of reusing these in a new project</td>
</tr>
<tr>
<td>Demolition companies</td>
<td>Are liable to dismantle certain elements easily (and without additional costs) and/or have opportunities for certain materials</td>
</tr>
<tr>
<td>Construction companies</td>
<td>Plan the reuse of building elements</td>
</tr>
<tr>
<td>Dealers</td>
<td>Purchase or take back certain items that are economically attractive for resale</td>
</tr>
<tr>
<td>Producers</td>
<td>Recover their products. Their reclamation enables repairs or improvements and the remarketing of their products</td>
</tr>
</tbody>
</table>
Evaluation of the reuse potential

Before starting deconstruction of materials for their reuse, it is important to know their potential for reuse. The evaluation of their potential is carried out in two complementary ways:

- **By analogy with frequently reused materials**
  The frequent reuse of a given material means that the probability of successful reuse is high in this context and that the value attached to this material is significant. Section 2 gives a view of frequently reused materials.

- **Supporting criteria**
  Various factors can affect, positively or negatively, the reuse potential of the materials. The impact of the different criteria varies from one project to another. Some factors are liable to make reuse harder, nevertheless without excluding reuse. Sometimes it is a matter of getting off the beaten track to find an inventive reuse solution of a material whose potential seemed limited at first. The following factors are developed in the [guide devoted to reuse inventories](https://vb.nweurope.eu/projects/project-search/fcrbe-facilitating-the-circulation-of-reclaimed-building-elements-in-northwestern-europe/news/fcrbe-guides-extraction/)

<table>
<thead>
<tr>
<th>+</th>
<th>-</th>
</tr>
</thead>
<tbody>
<tr>
<td>Removability and simplicity of deconstruction</td>
<td>Health and safety risks</td>
</tr>
<tr>
<td>Good condition</td>
<td>Poor condition / damage / disintegration</td>
</tr>
<tr>
<td>Quantity (large)</td>
<td>Out of fashion</td>
</tr>
<tr>
<td>Considerable environmental benefit</td>
<td>New more interesting materials</td>
</tr>
<tr>
<td>High value (authenticity, historic interest, etc.)</td>
<td>Strict technical requirements</td>
</tr>
<tr>
<td>Economic value</td>
<td>High recycling value</td>
</tr>
<tr>
<td>Possible logistics</td>
<td></td>
</tr>
<tr>
<td>Homogeneity and standard dimensions</td>
<td></td>
</tr>
<tr>
<td>Management of risks</td>
<td></td>
</tr>
</tbody>
</table>

**Steel beams** can be good candidates for reuse. Their modularity, workability, strength and reversibility are factors positively influencing their reuse potential (Rotor, 2021). However, the sale price of steel for its recycling remains attractive, while the environmental impact is much too high for this recovery sector. Moreover, it is essential to ensure its technical performance regarding stability.

The reuse potential of **insulation** depends on the type of product, its condition and available information able to justify its performance especially thermal. For example, mineral wool from in interior partition with data sheet will generally be an interesting candidate for reuse. It will have an excellent chance of having been conserved in good conditions. Moreover, the thermal performance of mineral wools normally endures well. Finally, the quantities reclaimed for this application type are usually large.

Internal separation partition containing insulation panels in mineral wool, ONSS worksite in Brussels
The reuse market for solid wooden beams and plywood joists is not recent. Similarly, solid wooden floors are quite easy to adjust to new uses. However, the reuse potential of wooden windows and doors depends on their new application. In the case of reuse as part of an application subject to many technical requirements (e.g. fire safety, thermal capacity), their possible usage will stem from essential preliminary research. Otherwise, the doors and windows in question will be usable as part of less demanding applications (in cascade).

**EXEMPLE**

Elements whose reuse potential seems poor at first can nevertheless find a new assignment as shown by the new office of the «Ferme des Possibles» located in Stains, in France. Four kilometres away, a series of social dwellings benefitted from a dynamic renovation. The parties concerned decided to replace the existing windows with other fixtures with greater thermal insulation capacity. Apart from the lack of compliance of these windows with the new standards and regulations, their wood frames had traces of lead paint. However, despite all these contraindications, a new assignment has been found for them. These fixtures helped to create a light facade in wood and glass resulting from the combination of collected, cleaned and renewed panels. Based on a project conceived by Bellastock, the fixtures company «Depuis 1920» produced prototypes in its workshops before carrying out the assembly on site of these elements in August 2019. (Bellastock, 2019)

**Reuse inventory**

An inventory is defined as a list of relevant information of the various elements. By definition, a reuse inventory only lists the elements whose reuse potential is significant. A crucial step, establishing a reuse inventory tells designers and building owners about the opportunities offered to them, sends information to the market and tells demolishers which elements to dismantle. Finally, looking forward, this inventory also has some potential for surveillance and monitoring of the quantities.

It is best to develop the inventory as early as possible. For example, establishing it can even be carried out during the use phase (in such cases, elements that disappear when moving should be considered) or when the building is empty.

Establishing the inventory can be entrusted to various actors. Normally, when a contractor is set to carry out the deconstruction of certain elements, the inventory will already have been established by the project owner, architect, consultants or a specialized company. Moreover, it can be useful for the contractor in question to produce a reuse inventory themselves. They can establish it according to their ambitions. And carrying out a personal analysis and estimation of the reusable or not materials can be useful.

Establishing this reuse inventory will be done when visiting the worksite. For this some arrangements should be made. A preparation antecedent to the site visit is worth considering. Moreover, it is worth thinking of submitting certain elements to possible deconstruction tests (see below) and as required, looking out for hidden defects. It is also worth having a camera and the required PPE. Apart from the practical aspect, nothing prevents a prior examination of the existing documents related to the building. Drawings, data sheets (FR: fiche technique de produit) and other documents for getting a more precise idea of the reuse potential.

Execution of the measurements required will be done when visiting the worksite. Taking clear photos of the elements having certain reuse potential allows colleagues, partners or potential buyers to get a precise idea of the situation. Submitted to deconstruction tests will be the elements for which some uncertainties remain as to the type of attachment (e.g. glued, dry, etc.) or the deconstruction techniques applicable. For elements whose performance is yet to be fully demonstrated, samples can be taken when visiting the worksite. In such cases, it is important to use clear marking to indicate the original position of the samples taken in the building. When visiting the site, it is important to show some curiosity, in safe conditions. In other words: It is worth examining materials under the covering plaster, unless they contain asbestos.

The inventory is liable to be divided into three parts. The first part gives information relative to the worksite. This part of the inventory will give among other things the contact details of the different actors. The address and nature of the building are also given. As far as possible, plans of the building are also added. All information about the machinery and equipment present (e.g. crane, lift, etc.) can
### BASIC DATA

<table>
<thead>
<tr>
<th>No.</th>
<th>assembly name</th>
<th>Photo</th>
<th>Quantity</th>
<th>Dimensions</th>
<th>Weight</th>
<th>Location on site</th>
<th>Condition</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Ceramic wall covering tiles</td>
<td><img src="image1.png" alt="Image" /></td>
<td># 6</td>
<td>mm L* W*H</td>
<td>3.800* 8*158</td>
<td>Extension made at rear under flat roof</td>
<td>Good condition (quite recent due to renovation)</td>
<td>Embedded in brick wall</td>
</tr>
<tr>
<td>2</td>
<td>Ceramic floor covering slabs type 1</td>
<td><img src="image2.png" alt="Image" /></td>
<td>m² +/- 1.984 cm</td>
<td>22<em>30</em>5 tonne</td>
<td>79.35</td>
<td>All houses</td>
<td>Seems in good condition</td>
<td>Koramic pottelberg (made in Belgium). Consider a single lot. Easy to remove. Find interested supplier of reuse materials.</td>
</tr>
<tr>
<td>3</td>
<td>Ceramic wall covering tiles</td>
<td><img src="image3.png" alt="Image" /></td>
<td>m² 211.3</td>
<td>17/17.5<em>4/4.5</em>8 cm</td>
<td>tonnes 443.7</td>
<td>Low bricks, houses 5, 7, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 20, 22</td>
<td>General condition average. cracks located in bricks and stair of cracks in joints</td>
<td>These bricks are darker. Hand moulded. Given their position, can have more cracks (less aesthetic appearance). This lot requires prudence.</td>
</tr>
<tr>
<td>4</td>
<td>Ceramic wall covering tiles</td>
<td><img src="image4.png" alt="Image" /></td>
<td>m² 528.2</td>
<td>17/17.5<em>4/4.5</em>8 cm</td>
<td>tonnes 1109</td>
<td>High bricks, houses 5, 7, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 20, 22</td>
<td>General condition good cracks in joint in one place and in bricks in another.</td>
<td>Quite difficult to remove brick by hand but bricks seem to resist. Test other technique. External mortar layer grey, inner layer beige and dusty (lime or hybrid mortar).</td>
</tr>
</tbody>
</table>

### IDENTIFICATION

<table>
<thead>
<tr>
<th>No.</th>
<th>Name of assembly / of elements</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.2</td>
<td>solid bricks, lot 2a Exterior</td>
</tr>
</tbody>
</table>

### ADDITIONAL DATA

<table>
<thead>
<tr>
<th>Additional photos</th>
</tr>
</thead>
<tbody>
<tr>
<td><img src="image5.png" alt="Image" /> <img src="image6.png" alt="Image" /> <img src="image7.png" alt="Image" /></td>
</tr>
</tbody>
</table>

**Assembly**

Mortar: ext: grey, Int: beige

**Other**

Hand moulded bricks (7), dimensions vary. Important to differentiate exterior bricks from interior bricks.
help potential buyers estimate the workload involved should they have to carry out deconstruction themselves.

The second part is in the form of a database table. Minimal information for each element is given in this table. Identification, photo, quantity, dimensions, weight, condition and location of the elements in the building are liable to be listed here. The deconstruction tests and their results, the existence of any sectors, the dismantling phase, the fact that the element in question is already dismantled or that the buyer awaits the supply constitute additional information liable to facilitate the search for opportunities.

The third part consists of an additional sheet. The information it contains will be even more detailed. Here documents can be added such as data sheets, more detailed photos, possible environmental benefits, possible applications, etc. The third part is optional. The relevance of this part will depend on the materials and ambitions.

### DWELLING LOCATED IN MALINES

The following inventory was established for a terraced house located in Malines. Built during the second half of the 19th c, this building was recently enhanced with a ground floor extension. Because of the age of this house, it was suggested that the structure of the floor would be made of wooden beams. To check this assumption, a hole was made in the plastered ceilings. Having found the presence of wooden beams, the parties concerned were able to check their quality and measure the cross-section. Also, measurement of the beam spacing would have given their number.

![Image of wooden beams](image.jpg)

© Lennart Huybrechts & Thieme Engelborghs

### FURTHER INFORMATION

A guide devoted to establishing a reuse inventory has been written under the Interreg FCRBE project. This [link](https://vb.nweurope.eu/media/17603/fcrbe_digital-tools-for-reuse_final-version_compressed.pdf) gives access to this guide combined with a model divided into three separate parts for consulting these documents.

Digitization and the use of digital tools in the construction sector are developing and are considered one of the main steps towards a more efficient and productive construction sector. Tools like «reality capture», scanning technologies, artificial intelligence, BIM models, applications and material databases also have the potential to help the sector to shift towards the circular economy. For example these tools can help us to produce reuse inventories.

A report produced under the FCRBE project describes how digital tools can support the production of reuse audits: [https://vb.nweurope.eu/media/17603/fcrbe_digital-tools-for-reuse_final-version_compressed.pdf](https://vb.nweurope.eu/media/17603/fcrbe_digital-tools-for-reuse_final-version_compressed.pdf)

The Interreg Digital Deconstruction project has also published many publications on this subject: [https://vb.nweurope.eu/projects/project-search/digital-deconstruction](https://vb.nweurope.eu/projects/project-search/digital-deconstruction)
Deconstruction tests
For a deconstruction test, it is useful to check the fixing method of a given element, the dismantling of this element and the most appropriate dismantling procedure. Moreover, an estimate of the deconstruction time can also be made. Finally, an estimate of the expected loss rate can be given. This is the percentage of the materials which, despite their reuse potential, are not reusable because of damage suffered during their deconstruction.

Definition of ambitions
The inventory's degree of detail can vary according to the ambition of the requesters. The inventory can consist of a quick version, with little detail. This version will above all be used to produce inventories of the best-seller or high value materials. The aim is often to sell or give them away. General ambitions are more limited. Of course, if additional information is requested, the inventory can be completed.

Establishing a more detailed inventory requires additional information. This essential addition is due to high expectations, associated with a future clear goal or with possible reclamation of materials whose reuse is less current. Even when verification of technical properties is required, the inclusion of extra details and existing documentation (e.g. data sheets) is an advantage.

Carrying out a reuse inventory can be an iterative process. It is sometimes more interesting and economical to start with a less detailed inventory. Later, details (such as specific dimensions) can be added if the market demands it.

B. What are the key points when bidding for the reclamation of construction materials?

Types of contracts
There are two options for calls for tender covering the reuse of materials. It can be a performance obligation (ad hoc procedure) wherein the project owner requires certain quantities or percentages. Services, sales or donations can lead to establishing a public contract combined with a performance obligation. Or it can be an obligation of means requiring the contractor not to spare any effort for reuse.

- In the case of a public contract for services, the parties concerned focus on the deconstruction process. The materials used in this context do not usually have high value. The project owner assigns the contract to the bidder who agrees to dismantle the greatest quantity and the greatest variety of materials listed in the inventory. In return, the project owner pays a set amount to the assignee.

- In the case of a sale, the deconstruction process is secondary and the value of the materials is often higher. In this case, each article of the inventory will be sold to the highest bidder.

- In the case of a donation, the deconstruction process is also secondary and/or the value of the materials is higher. Each article will be given to the bidder able to take the greatest quantity.

- In the case of obligation of means, the bidder is required to spare no effort to reuse. This method holds less risk for the contractor. For example, certain technical problems can justify the absence of reclamation of a given material. (Rotor, 2015)

What can be asked?
According to the destination of the reclaimed materials, various activities will be included in the contract in question. For in situ reuse, the parties concerned will focus on the process of deconstruction and storage on site. For the deconstruction of elements for sale, donation or reuse on another site, the parties concerned can also be invited to evaluate the interest of the market, to look for opportunities and to establish a reclamation report.

A reclamation report is defined as a document giving a view of the reclaimed materials. This control tool for the project owner's use will be submitted to them prior to payment of the last tranche. Moreover, this tool also constitutes a practical means of communication of the results obtained. The reclamation report gives the quantity of materials reclaimed and will be accompanied by a description and photos. This report will also be accompanied by a description of the steps taken to find opportunities as well as any supporting documents. (Rotor, 2015)
**Possible technical clauses**

It is important to carefully read the technical clauses describing the deconstruction of the materials, because they can differ in many respects from the more conventional clauses describing the demolition work. (Rotor, 2015)

- **Characteristics of the materials to be reclaimed**
  What are the characteristics that the material in question must satisfy to be reusable?

- **Method of deconstruction and required information**
  How does the deconstruction procedure take place? Do certain elements merit being paid special attention or treatment? Are dangerous substances present?

- **Sorting and selection**
  Is the contractor responsible for sorting and selecting the reusable materials? Based on what parameters are the lots divided? Which elements are refused?

- **Clearing of non-reusable materials**
  Do the non-reusable materials have to be cleared into separate bins? Is there, for certain materials, a direct opportunity which authorizes recycling as new materials?

- **Cleaning and preparations required before any use**
  Is the contractor responsible for cleaning the materials? Which materials require cleaning? How should they be cleaned? What other operations have to be carried out? What is the final desired result?

- **Transport, storage and conditioning**
  Should the materials be transported? What packaging method is to be applied? Against what risks should the materials be protected? Who is responsible for the storage? Where is the storage area located?

- **Ownership**
  To whom do the materials belong after deconstruction?

- **Evidence and traceability**
  How should the activities targeting reuse of the materials be documented? Which are the documents that the contractor should be able to produce?

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**Loss rate**

In the case of a public contract concluded at the end of the ad hoc procedure, the parties concerned set a quantitative goal. This means that the parties concerned here will reclaim a set quantity or percentage of the recovered materials. In this respect, that a significant part of these materials will become unusable during the deconstruction process must not be ignored. This is what the loss rate covers.

Should a loss rate be communicated by the project owner, it is recommended to understand the situation well to confirm this estimate or request that it is revised as required. The deconstruction tests provide a more precise idea of the situation. It is useful to entrust their execution to the project promoter. As contractor, it is important to carry out the verifications required. If no deconstruction test has been carried out, it is recommended to take the required percentages with a pinch of salt.

In the absence of loss rate communication, there are some options. Either the parties concerned ask the contractor to carry out a deconstruction test for estimating the loss rate, or the contractor offers to carry out a deconstruction test to evaluate this loss rate and the margin of error, or the contractor must show that they have used all the means and techniques necessary to reclaim a maximum of elements in a satisfactory condition. (Rotor, 2015)

- The total proportion of bricks reclaimed depends on the condition of the original masonry. It is often around 50 to 70%. Bricks broken during removal and cleaning are mostly unusable. However, it is possible to conserve a small quantity of half-bricks or three-quarter bricks for joins and corners, according to the type of assembly planned for reuse. Some professional suppliers can also deliver these incomplete shapes (Rotor, 2021).
Who do the materials belong to?

According to the destination of the materials, the provisions of the following are liable to be contractually decided:

- The removed materials remain the property of the project owner.
- The contracting authority remains the owner of the materials listed in an appended inventory.
- Unreserved materials stored on land become the property of the contractor during their reclamation.
- The removed materials become the property of the contractor. This is also current practice as part of conventional demolition work. (Rotor, 2015)

A standard clause for the dismantling of masonry structures (for storage and later worksite reuse) was produced as part of CCTB 2023 (Cahier des Charge Type du Bâtiment, used in Wallonia for public contracts). Here is an extract:

« DESCRIPTION
- Definition / Content
This entails the careful dismantling and storage on the worksite of masonry bricks for their reuse. The work includes:
- Careful removal of the bricks
- Sorting and selection of the bricks to be conserved
- Cleaning of the bricks
- Clearing of the non-recoverable waste from the deconstruction
- Packaging and storage of the bricks on the worksite

MATERIALS
- General characteristics
The dismantled bricks, cleaned and sorted are stored in different lots according to their type, origin, initial application and use, thickness, colour, dimensions, and according to information on plans and measurements.

The conserved bricks are in good apparent condition. Bricks damaged before or during removal are not conserved, apart from those with certain acceptable defects as described in this article or if need be in the articles Load-bearing masonry in reuse clay bricks, 21.21.1c Non-load bearing masonry in reuse clay bricks or 21.31.1c Cladding masonry in reuse clay bricks.

Bricks from foundations, cellars, cesspools, wells, chimneys, or from other origins making them unfit for reuse are not conserved. Bricks contaminated by dangerous substances or with a risk of having been contaminated are also not conserved.

Dimensions
The size of the reclaimed bricks is never less than a half-brick.

¼ and ½ bricks are authorized in small quantities. If need be, the final percentage of incomplete bricks per lot is known by the contractor and is communicated to the principal.

(…)

EXECUTION / IMPLEMENTATION
- General specifications
Dismantling
Dismantling is carried out in compliance with best practices, using well-suited techniques and tools to prevent damaging the bricks and preserve as far as possible their integrity and reuse potential.

Dismantling is carried out selectively to ensure a certain homogeneity of the lots. Bricks, that differ by their origin, previous application or previous implementation, and according to information of the measurements and plans, are kept separately in different lots, from the start of work to the storage step included. Bricks used indoors must be separated from exterior bricks.

(…)

Storage
Bricks are conditioned in crossed layers on pallets. The various storage methods should be subject to the project owner’s approval. Bricks are sheltered from the weather and protected against rising damp, to be dry at the time of use. The pallets are placed on flat dry ground and in a storage area defined on the site, according to the plans and/or together with the principal. The storage should not interfere with the rest of the works.

(…)

This standard clause for dismantling masonry structures is available using the following link (in French only):
https://batiments.wallonie.be/files/unzip/html_CCTB_01.10/Content/06-41-1a-Demontage-d-elements-de-structures-de-maconnerie.html
C. How do you collaborate with subcontractors, architects and customers?

Material deconstruction for its reuse still faces many challenges. Sometimes there is not enough time or no destination has been found for the dismantled materials. It is therefore essential to collaborate from the outset with the different parties concerned. The following advice may improve the conditions of this collaboration:

**Rapid establishment of contacts**

The reclamation and reuse of construction materials is not yet current practice for many construction actors. Activities and procedures different from the activities in everyday projects are unknown for many. Qualitative communication, transmitted opportunistically, has crucial importance in this respect.

The meticulous deconstruction of a building takes more time than traditional demolition. According to the planning of the site, contact should be made on time with certain project partners. It is important to let the project owner know what time is needed for deconstruction of the planned elements. The other actors should also be told when it is convenient to carry out the deconstruction of certain elements. Finally, the fact of informing at an early stage the potentially interested parties lets them get a more precise idea of the materials whose opportunity outlooks are real. Section 5 gives some ways to help identify the actors liable to be contacted for this purpose.

For the deconstruction of materials for reuse, traceability is a matter of importance. Traceability is defined as the capacity to verify information relative to the life (previous) of the materials. Relevant information concerning their production and previous application can help the reuse process. Therefore, it is recommended to make contact rapidly with the former owners of the building, the actors involved in its construction or the producers of the materials concerned. Moreover, it is important to let the subcontractors, workers, etc. know clearly the method of distribution into lots of the materials considered.

In the case of reuse, control of the chain constitutes an important aspect. In the present case, control of the chain is based on the experience and expertise of the actors brought in to carry out deconstruction of the materials and to differentiate between the good and bad elements. If it is a matter of a new method of deconstruction or an element whose treatment the intervenors concerned have no experience of, it is recommended to seek the advice of specialists and to communicate, with supporting demonstration, the appropriate work procedure to the people present on site.

**Satisfactory agreements**

As shown in section 3.b, the clauses should precisely describe the elements whose deconstruction is required and to identify the people to whom the responsibility falls for certain tasks such as deconstruction, sorting, storage, transport, etc. Ownership and responsibilities should also be detailed. It should also be ensured that the information supplied in the specifications is sufficiently detailed. If not, it is recommended to contact the specifier before submitting a bid.

**Who has responsibility for worksite safety?**

In the case of deconstruction of elements for their reuse, the disappearance of certain factors which previously ensured the user's safety was not at all unusual. For example, the removal of staircases and windows increases the risks of falling and the removal of lamps increases the risks of exposing electrical wiring. Moreover, their deconstruction is often entrusted to different parties: the former owner wants to conserve certain elements, the neighbour is interested in a particular piece, a reuse organization has its eye on certain elements, etc. The presence of these different actors on a worksite can lead to dangerous situations, but who is responsible in the event of a problem?

It is always the site manager who is responsible for ensuring safety by keeping the worksite in a satisfactory state of cleanliness and ensuring the supply of collective protective equipment (e.g. device for protection against falls).

If the worksite is placed under the direction of a contractor, the latter takes responsibility for safety and obviously, any injury and damage inflicted on persons.

If the worksite is placed under the direction of an individual, the latter takes responsibility for any accident due to a badly maintained worksite. If the accident considered is related to the nature of the work (e.g. presence of dust in eyes following the performance of a drilling operation), the family insurance will intervene. In this case, responsibility largely depends on the situation.

**Adapted work companies**

Formerly called and social workshops, adapted work companies may be asked to contribute to support the reuse process. While their personnel may not enter the «normal» job circuit, they can provide a significant contribution at several levels of the reuse chain. Many tasks including deconstruction, sorting, cleaning, preparation and conditioning of the reusable materials may be entrusted to adapted work companies.

Again, clear agreements are crucial to ensure smooth cooperation. For example, agreements are best made around price. The work rate of a custom company may be slower than that of regular workers. A price based on the effective time can then increase, so sometimes a price per piece is chosen. In addition, agreements around the region in which they work and the flexibility of working hours are also important.
DECONSTRUCTION OF A HOUSE IN BAVIKHOVE

Lippens Infra collaborated with HuisMus to dismantle the roof of a house in Vinkt. For the dismantling of the wooden framework, HuisMus called on Labeur, an adapted work company. While most of the materials can still be recycled after their mechanical destruction, their deconstruction requires more manual work. As these operations sometimes go too far for demolition companies, their partnership with an adapted work company constitutes a good solution. The Labeur staff carefully dismantled the roof quite safely so that the wooden beams could be reused by HuisMus as part of a new project.

D. How can construction materials be reclaimed?

Deconstruction

The deconstruction of a building can start while it is still in use and continues to the end of its demolition. If the building in question is empty, or even still in use, its owner can already carry out the deconstruction of certain simple non-structural elements. Contractors specialized in the sale and/or deconstruction of buildings can also themselves engage in these deconstruction operations, with or without the assistance of an adapted work company. They can also give their advice on the procedure to be applied or indicate the elements they are interested in. Since the demolition process is often intensive and limited in time, it is best to carry out the deconstruction of as many elements as possible before the start of demolition properly speaking. The deconstruction of structural elements can only be planned during demolition. In general the demolition company takes on this operation, but there is nothing to prevent specialized companies or adapted work companies from taking part.

FURTHER INFORMATION

The 36 material sheets developed under the FCRBE project describe further the techniques habitually used and best practices for the removal, sorting and storage of the materials. They are available using the following link: https://opalis.eu/sites/default/files/2022-02/FCRBE-All_sheets_merged-EN.pdf

The website reuse.brussels also describes in detail the various operations needed for removing certain materials.

The deconstruction method differs from one element to another. The execution of a deconstruction test helps determine the best deconstruction method for any element (see section 3.a). The parties concerned can also seek the advice of specialists or consult certain data sheets. After having identified the most suitable deconstruction method, it is important to share it with the people present on the worksite.

During any deconstruction, you must also consider the possible presence of dangerous substances. You must not carry out the deconstruction of materials before having carried out an asbestos inventory (and for dangerous substances) and the neutralization of any dangerous substance.
The reclamation of bricks is a relatively onerous operation, which must comply with the safety rules applicable to demolition work. First, the surface coatings have to be removed mechanically. Then, dismantling will be carried out manually or mechanically (jackhammer, chisel, etc.) or using a grapple for large volumes, handling the bricks with care to preserve their integrity.

Dangerous substances and precautions

Before starting deconstruction, it is important to understand that there is a possibility of dangerous substances like asbestos being present. The relevant legislation varies by region. Therefore, these elements are not dealt with in detail in this guide.

When removing bricks, cement dust can be generated and can be harmful for health. It is recommended to provide the PPE required when removing and cleaning bricks (masks FFP3). Also, reclaimed bricks can carry dry rot spores, and so contaminate other wood elements. Attention should be paid to hygroscopic conditions to prevent transmission (Rotor, 2021).

Certain original coatings of steel beams can also contain dangerous substances, such as lead or asbestos. Appropriate diagnosis should be carried out.

European directive CLP (Règlement (CE), 2008) classes mineral wools as carcinogens type 2 (unless they fulfil certain conditions). However, it seems difficult in practice to check these conditions for reuse products, these concern their composition. Nevertheless, following this directive, it seems that since the 2000s, in France, all mineral wools have been manufactured to be non-biopersistent (in compliance with the conditions of the directive). It is very probable that the situation is the same in Belgium and in other nearby countries. Knowledge of the date of manufacture of the panels can lead to stating if this requirement is reached or not (Emmaüs & CSTB, 2016).

Source: https://reuse.brussels/briques

© BVDA - Bernard Van Damme Architect – Renovation of the Lead Tower, Brussels
Sorting

For the deconstruction of elements, the first step consists in sorting out the non-reusable elements. However, the reusable elements will be distributed into various lots. A lot is defined as a set of elements whose properties are homogeneous. One lot will be composed of bricks of the same colour, wooden beams from the same application or doors with identical dimensions. The following factors enable these lots to be differentiated one from another:

■ Types of elements
It is useful to make a distinction between different types of elements. For example, wooden beams and steel beams will be grouped separately; but a replacement window produced by another manufacturer will be part of a lot different from that of the windows mounted in the building when constructed. Certain aesthetic characteristics can also influence the constitution of lots.

■ Location in the building
A different place in the building can also require the constitution of separate lots. Interior and exterior doors will be separated into two different lots.

■ Application
Elements whose application differs in a building will be distributed into separate lots if their prior use is likely to have affected the properties. Steel beams subjected to dynamic loads are put in a lot different from that grouping other steel beams subjected to static loads.

■ Influencing factors
During their previous application, elements of the same type can have been affected in different ways. Bricks making up the south-west façade are liable to have been affected more by the weather conditions than bricks making up other façades. A leak, minor deterioration, residues of other substances or other forms of contamination can also justify the distribution of the elements in question between different lots, or even discharge them as non-reusable elements.

In the case of the distribution of elements between several lots, it is important that their provenance is and remains traceable. Marking per element or per lot ensures traceability. The reference to their provenance can be based, for example, on coding combined with indications supplied on the corresponding drawing.

Tiles

Tiles can be sorted according to a series of criteria, known to professionals working with these reuse materials. The website https://luitgaarden.nl/uitsorteercriteria/ lists these sorting criteria.

Example of sorting of remains of tiles not reusable during removal
(© Buildwise, Tuighuisstraat worksite, Courtrai)

Source: https://luitgaarden.nl/uitsorteercriteria/

Transport

In some cases, specific regulations can apply to the transport of reclaimed materials. To know what they are, you should first determine if the reclaimed materials are to be qualified as “products” or “waste”. In general, “reusable construction materials should be considered as products (and not waste) when circumstances demonstrate a high probability of reuse (for example: careful removal for reuse, presence of solid market, short storage time, contract between the holder and the user of the materials, specifications of materials comparable to those of other products on the market, etc). It is up to the competent regional authorities (and not the holder of the materials) to confirm this interpretation case by case and in concreto, according to the circumstances specific to each case» (Billiet & Seys, 2016/1). There are also different cases for which the materials will be well reused, but will nevertheless involve the waste case, for example when the logistical process of treatment in several steps before reuse is not certain4.

If the reclaimed material is considered as «waste» under the regulations, it must then comply with the regulations of its region or country in terms of approval and registration as a waste transporter.

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4 See section 4 for more information.
Storage

An important factor of reuse lies in the suitable storage of the materials. It often happens that immediate reuse of the materials in question is impossible or getting hold of reuse materials because of unavailability. This is why suitable storage constitutes a crucial step in the reuse process.

The storage place depends on the destination of the materials. In the case of material reuse in situ, you should identify, on the site or nearby, a suitable place for its storage. Materials to be reused ex situ will be stored on the other site or, as required, on an intermediate site. Materials dismantled but awaiting a new project have to be stored for longer, whether on the contractor’s premises, in those of a reuse organization or on a site devoted to this usage.

The storage of materials on a worksite is often time limited. The precise storage method depends on the material in question, but certain basic principles generally apply. For example, certain materials should be sheltered from the weather during their storage. Any shelter should also be secure. Make sure that the storage does not interfere at all with the activities carried out on the worksite and that it presents no risk for the people present on the site. In this respect, a good solution is to assign a bounded area (covered) for material storage, if the worksite allows this. If space is restricted, the material in question can be stored in an existing building. Provided that the building can ensure its integrity until reuse. In the case of storage in the cellars of a building whose waterproofing is doubtful, some materials will become damp, or even unusable.

If the reclaimed materials are not yet the subject of any new project, they should be stored on a temporary basis. In such cases, you should not conserve materials whose reassignment is very uncertain. For long term storage, it is even more important to protect materials sensitive to the weather than for temporary storage.

**Elements in natural stone** can generally be stored outside. Nevertheless, the more fragile should be protected from frost.

When the contractor does not have enough storage space, on the worksite, in their depot or that of the project owner, temporary storage space can be hired, like that offered by a consolidation centre. For example, the BCCC (Brussels Construction Consolidation Centre) allows the temporary storage of reuse materials coming from deconstruction worksites, before their reuse. It is also possible to carry out preparation operations for reuse of the materials there.

Special attention should be paid to carpet tiles to prevent their distortion when handling and storing. **Raised access floor slabs** will be stacked on pallets, limiting numbers according to weight and strength of the supports.

These finishing elements should, in general, be stored sheltered from frost and the weather.

**Elements in natural stone** can generally be stored outside. Nevertheless, the more fragile should be protected from frost. Floor covering slabs will be placed on edge in boxes, or conditioned horizontally (Rotor, 2021).
When the contractor does not have enough storage space, on the worksite, in their depot or that of the project owner, temporary storage space can be hired, like that offered by a consolidation centre. For example, the BCCC (Brussels Construction Consolidation Centre) allows the temporary storage of reuse materials coming from deconstruction worksites, before their reuse. It is also possible to carry out preparation operations for reuse of the materials there.

The BCCC stored 300 pallets of sub-floor slabs for reuse in this way for the company BPC. The consolidation centre was used as temporary storage space between two worksites managed by the same company.
Removing bricks – Ixelles barracks
© Ekkow Photography – Buildwise
How are materials prepared for reuse?
Unlike new materials, reclaimed materials often require the execution of some operations before being reusable in a new project.

Firstly, certain materials will need prior cleaning. Before any reuse certain materials have to undergo deep cleaning for aesthetic, hygienic or safety reasons. Cleaning can also be required for practical reasons, such as the removal of the mortar adhering to bricks or tiles before any reuse.

Second, it can be necessary to remove, apply and/or to replace coating or paint. For some materials, these operations are only done for aesthetic purposes. For other materials, these operations are done for health reasons, if a worrisome substance comes into the composition of the original coating or paint. Moreover, these operations can also be done in order to preserve the material, like the sustainability of wood.

Third, the new application is liable to require dimensions different from those of the initial application. To meet this requirement, elements like tiles, doors, metal profiles, wood parts, etc. should be sawn to size. Also, it may be that elements such as the nails used in the previous application have to be ripped out.

Finally, it may also be necessary to revise the elements to be reclaimed and, as required, to arrange for the supply of missing elements. For example, heating appliances, technical installations or sanitary equipment.

To avoid the regulatory implications related to the qualification of waste, it should be certain (and preferably planned) that the elements will be reused. For example, if the material is reused on the same site, if it is reused on another site belonging to the same owner, or if it is transferred to another actor for future reuse. However, in circumstances where the material is considered waste because of circumstances such as abandonment, an error or a logistical process of treatment in several steps before reuse is certain, the elements are categorized as «preparation for reuse». The material is initially classed as waste, but it recovers its product status as soon as reuse is guaranteed (Naval, 2021).

Reclamation materials can nevertheless go by operations of cleaning, sorting, treatment, cutting, etc, before being again used, without having the status of waste! In this document we have chosen to use the terms «preparation for reuse» to describe all the operations of sorting, cleaning, treatment, etc, without taking account of the product or waste status of the material.
Bricks have to be cleaned and sorted to be reused. Mortar remains and dirt (moss, etc.) are removed manually or mechanically, brick by brick, using a hatchet, chisel, steel brush or bladed machine or vibrating trays. To facilitate the use of reuse bricks, only slight traces of surface mortar or cement film are tolerated (Rotor, 2021).

Bricks are mainly sorted at the time of cleaning and elements that are too damaged or do not meet the specifications are discarded. Bricks are sorted at the time of cleaning based on inspection that is visual (damage, irregular bricks, traces of burning, etc.), by smell (ammonia, oil, etc.), by sound (a «deaf» sound indicates that the brick is spoiled), and mechanical (bricks that flake or scale). This inspection is generally done by qualified personnel, who have lengthy expertise in the field (Rotor, 2021).

Some stone elements can be reused as is after summary cleaning, while others require additional operations such as sawing, cutting or machining, finishing, such as grinding, sanding, softening, chasing, hammering, flaming, etc (Rotor, 2021).

Metal beams are cleaned roughly and cleared of residues of mortar and accessory elements that can hinder transport and handling are totally or partially removed (reinforcing, joining elements, etc.). They can also be cut to the required length, or machined in workshop (threading, welding of additional elements, bending, notching, drilling, etc.). Finally, if repair is not possible, the application of a new finish (anticorrosion/fire protection) may be required, after removal of the former (Rotor, 2021).

FURTHER INFORMATION

The 36 material sheets developed under the FCRBE project describe further the techniques habitually used and best practices for the preparation for reuse of the materials. They are available using the following link: https://opalis.eu/sites/default/files/2022-02/FCRBE-All_sheets_merged-EN.pdf

The website reuse.brussels also describes in detail the different operations needed to prepare certain materials for reuse.
5.

How can the quality of reclaimed elements be ensured?
This section covers frequently asked questions about the absence of data sheets, justification procedures for technical performance and questions on distribution of the resulting responsibilities.

A. How is the technical performance of reuse materials justified?

One of the hindrances to the reuse of construction materials and components lies in the difficulty of justifying their technical performance. Unlike new products, reuse materials are not mass produced in a controlled environment and information about their properties is often lacking. However, they must have performance meeting the same regulatory requirements as new products to demonstrate their fitness for use. However, the way of measuring and declaring this performance should be able to differ. If construction actors have to put the same trust in reclamation products as new products, it is necessary to develop new methods for demonstrating their performance. It is also possible to increase trust in reuse actors through the development of certificates recognizing their knowhow.

Justifying technical performance based on a procedure related to the product

To counter the uncertainties related to the technical performance of the materials, a procedure for justifying it has been developed. Its aim is to propose different ways of evaluating and justifying the performance of reuse elements. It intends to be applicable to all cases (reuse in situ, supply from professional retailer or not, just-in-time reuse, etc.) and to all materials. There is a theoretical basis, for which certain evaluation methods have yet to be developed. The procedure is based on two concepts, the target application and the available material stock, and entails four steps.

- Identification of the requirements related to the target application
  Like for new products, it is necessary to identify the future application of the reuse products, in order to define what requirements have to be satisfied. This application can be the same as or different from the initial application.
  Two types of requirement related to the future application can be set:
  - fundamental requirements, required legally and/or which are necessary so that the material is fit for the use it is intended for, given the health and safety of the persons concerned throughout the lifecycle of the structure. These are characteristics of mechanical strength and stability, reaction to fire, hygiene, health, environment and, as required, accessibility or acoustics.
additional requirements, which are not fundamental and are specific to a project. They are determined according to the target application and/or the wishes of the project owner. For example, the dimensions or colour of a product or the wear resistance of a floor covering. According to the target usage, the project owner can be more tolerant about the requirement level of any additional performance.

**Analysis of the condition and history of the products**
As part of this procedure, a «deposit» is defined as a set of materials or elements found in a defined area and having characteristics and history in common. The concept of history is important in the reuse context of a material or component, in so far as it can have influenced its original characteristics. This step aims to bring together a maximum of information about the original product in place, and can be carried out at the time of the reuse inventory (i.e. preferably before removal).

The information collected:
- concerns the product as it is, its implementation and maintenance, and its initial application;
- can be documentary (issues of drawings, data sheets, specification, etc.), historical (year of construction, methods used, etc.) or visual;
- concern the initial characteristics of the products (likely to have been modified), or current characteristics.

Special attention should be paid to the traceability of the information gathered, so that it remains associated with the corresponding products during removal and the later steps.

**Determining the evaluation methods required**
The list of requirements related to the target application is compared with the information collected about the products. The evaluation methods required are determined according to the level of detail required
for performance evaluation (depending on the basic or additional nature of the requirements), the information available about the product, and the type of product. It is also possible to define in this step other strategies to increase the level of trust in the products, if it is not possible to evaluate their performance sufficiently accurately. Design strategies (over-dimensioning, etc.), limitation of applications (less demanding applications), or an adapted business model (plan maintenance and replacement of materials as required) can be envisaged.

- **Evaluation of technical performance**
  Three main types of evaluation methods enabling verification of the technical performance of reuse materials have been defined: direct evaluation, indirect evaluation and evaluation through testing. Two innovative methods are also proposed to reinforce user trust in reuse materials: control of the chain, and evaluation during the new application. These different evaluation methods can offer different levels of trust, and can sometimes be combined. They can be performed at different times, when the product is still in place, during removal, preparation for reuse or storage, and when the product is reinstalled.

- **Direct evaluation**
  If the performance wanted can be checked visually or via non-destructive technical means, it can be directly validated, when the product is still in place, or when it is removed. This is the actual performance of the material.

- **Indirect evaluation**
  Some performance can be evaluated from information related to the initial or historical performance of the product which was collected during the documentary inventory. It can either be justified, or be gathered from the sheets or other technical documents, always considering the historic data collected.

- **Evaluation through testing**
  As for new products, tests sometimes have to be performed on reuse materials. However, the following two points should be noted. Firstly, standards for new products often describe test methods aimed at evaluating their technical performance. However, the proposed methods are not always suited to reuse products and have to be adapted. Then, the application of a different statistical approach is sometimes required, since the test protocols are based on standardized production and not on a deposit.

- **Control of the chain**
  In addition to product evaluation, control of the chain for reclamation, preparation and reuse can also be considered. The accent is then no longer placed on precise performance evaluation of the products, but on the procedures and skills that enable their reliability throughout the operations of preparation for reuse to be increased. In this way, elements whose performance is likely not to reach the level of requirement demanded can be eliminated during the control process by a practitioner who has the knowledge and experience needed to eliminate defective elements.
Evaluation during the new application

With the project owner’s agreement, some requirements can be evaluated once the product is implemented. For example, the homogeneity of the colour of reused carpet slabs can be evaluated after they have been laid on their new site. However, this method is riskier, because the product may not suit the project owner so that the process has to restart.

This procedure, still in the theoretical stage, however, provides a framework for thinking for developing methods of performance justification suited to reuse materials.

Relying on certificates to increase trust among reuse actors

Another approach consists not in evaluating the product itself, but in recognizing the skills of the actors responsible for the operations of removal, treatment and storage of the reuse materials.

In Belgium, the control office SECO has developed the “Safety In Circularity” certificate, which aims to increase trust in the ability of reclamation actors to offer reliable reuse materials. This certificate aims to “supply proof that the company which the project owner, architects and contractors are collaborating with controls the internal processes related to reclamation and re-marketing of construction materials. This certificate also recognizes the company’s ability to declare information reliable for the materials concerned.” The certificate is broken down by typologies of materials, currently taps, sanitary fittings, technical sub-floors and guard rails.

The example of insulation

When it is reused for thermal insulation, the main concern with reuse insulation generally entails justification of its thermal properties. If the future application corresponds to cases where local regulations apply, the levels of thermal conductivity and thickness of the insulation must be declared to verify that the coefficient of thermal transmission U of the different construction elements does not exceed the maximum value set by the regulations.

Different evaluation methods can be used. However, most of these methods are not yet recognized by the sector and it is necessary to check their approval by the stakeholders involved.

Indirect evaluation:

- If an original technical document gives the thermal conductivity (and if possible certain dimensional stability), the value of thermal conductivity given initially can then be justified again, provided having carefully check the condition of the product (constant dimensions, intact product (no holes, no variation of thickness, etc.), and its implementation (deposit).

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5 [www.safetyincircularity.be](http://www.safetyincircularity.be)
6 These requirements concern the (re)construction or renovation and extension of residential units, office and services and teaching units, industrial units and other destinations.
7 In Belgium, this is regional regulations on the energy performance of buildings (PEB).
Thermal performance ages more or less rapidly according to the types of insulation. This is linked to the presence or not of inflating gas (more insulating than air), which can diffuse during use, and the structure of the panels as well as the presence or not of coating which can further prevent diffusion of this gas. The initial declarations of technical performance however take account of this ageing. Nevertheless, in the reuse case, a correction factor can be applied to the declared values or a maximum use time for the first life of the elements can be imposed.

It is also possible to determine the thermal resistance of manufactured insulation by testing. While costlier than indirect evaluation methods, this method can have the advantage of providing more reliable results, if the statistical approach of the standards produced is correctly adapted to reuse.

Control of the chain: For thermal conductivity, the good condition of the different elements must be checked. The absence of tears and large piercings must be checked. It can also be useful to check the dimensional stability of the elements; this has an influence on the thermal properties. Sorting of all the elements based on density differences can also be carried out; this is a good indicator of the ageing and loss of homogeneity of the thermal properties.

FURTHER INFORMATION

The procedure developed for the BBSM Feder project was applied to 5 products linked to one application:


8 guides (on bricks, wooden industrial framework, steel frame elements, wooden external fittings, floors, suspended ceilings, natural stone cladding, and clay tiles) have been published by the CSTB, describing the different steps of reuse diagnosis, including identification of performance to evaluate according to use area and related methods of proof.

- **Bricks**: [www.cstb.fr/assets/documents/cstb-guide-reemploi-de-briques.pdf](http://www.cstb.fr/assets/documents/cstb-guide-reemploi-de-briques.pdf)
- **Floor**: [www.cstb.fr/assets/documents/cstb-guide-reemploi-de-parquets.pdf](http://www.cstb.fr/assets/documents/cstb-guide-reemploi-de-parquets.pdf)
- **Facade cladding in attached natural stone**: [www.cstb.fr/assets/documents/cstb-guide-reemploi-de-revetements-de-facade-en-pierre-naturelle-attachée.pdf](http://www.cstb.fr/assets/documents/cstb-guide-reemploi-de-revetements-de-facade-en-pierre-naturelle-attachée.pdf)

A protocol, to facilitate steel reuse, has been developed in the UK by the SCI (Steel Construction Institute): [https://steel-sci.com/assets/downloads/steel-reuse-event-8th-october-2019/SCI_P427.pdf](https://steel-sci.com/assets/downloads/steel-reuse-event-8th-october-2019/SCI_P427.pdf)
B. Who takes responsibility for technical performance?

When a new product is integrated into a construction project, several stakeholders, such as the project owner, architect, contractor and the manufacturer or supplier of the product perform well-defined actions to comply with the national standards and regulations in force. Their responsibilities concerning justification of the technical performance are well defined. In particular, the manufacturer or supplier must provide accurate information in the data sheets, to guarantee conformity with the planned use and to signal any hidden defects.

For the reuse of construction materials, the situation is changing. Professional suppliers of reuse materials will not always be involved, and in this case, they rarely communicate and guarantee the technical performance of these materials. They may guarantee visual consistency and certain aesthetic characteristics. Other actors then will be responsible for the performance justification of reuse materials.

Who is responsible for the technical justification of reuse materials?

As described in 6.c, a whole series of actions, undertaken by various stakeholders, including contractors, are liable to have an influence on the process and results of the justification of technical performance, especially:

- Carrying out pre-demolition and reuse inventories
  - Collecting relevant visual, documentary, historical data
- Removal
  - Technical specifications describing the expected results and any removal methods
  - The removal itself, in a selective manner and according to appropriate methods (to conserve the properties of the material)
- Sorting, selecting materials
  - Technical specifications describing the expected results and any processes
  - Sorting and selecting the materials themselves
- Cleaning, preparing for reuse, conditioning, storage, transport
  - Any technical specifications describing the methods, conditions or expected results
  - Carrying out these operations themselves, performed appropriately (to conserve the properties of the material)
- Monitoring the evaluation procedures of technical performance
  - The proposal or specifications for the evaluation procedures of technical performance
  - Giving advice on the proposed procedures
  - Evaluation of performance itself (different possible methods, see 6.c)

Managing risks and insuring the reused materials

Insurability is sometimes considered one of the main brakes to the reuse of construction materials, as this practice is still little developed and the quality framework is not yet adapted. Several types of insurance can be concerned when the insurance of reuse materials or related work is required. For example, this can be insurance for professional liability, decennial liability, control, worksite all-risks, or fire (Heirbaut & Van Dyck, 2023). Contractors are expected to be insured for their decennial liability. Several actions can be set up to remove the obstacle of insurability and have reuse practices insured as required.

Understanding the methods of one’s insurance and talking to one’s insurer

Each insurance policy includes conditions or exclusions. It is important for contractors to be informed about the methods of their insurance, because certain stakeholders may not be insured or not know their cover. (FCRBE, 2022). Talking to insurers and brokers is essential, and, while the premiums sometimes have to be adjusted for the practices considered as risky, it is often possible to negotiate the insurance conditions. Indeed, if the insurer is not informed and damage appears, this can result in partial or total loss of cover and rejection of the liabilities for the insured.

Identifying the risks

The project team should identify the risks related to the reuse practice, which can be done by referring to a general quality framework (if available), and by involving other professionals in construction, such as project owners, architects, design offices, inspection offices, contractors, research organizations, knowledge centres, etc (Heirbaut & Van Dyck, 2023).

\* As indicated in 6.c, the definition of the role that control offices can take may vary according to countries.
Actions that contractors (in part) can manage

LEGEND:

On light grey ground: Stakeholders not necessarily involved in the process
On dark grey and green ground: Stakeholders generally involved in the process

* According to country, the missions of technical inspectors can vary:

In France, some building types must be submitted to technical inspection to ensure their quality and strength. By taking part in the analysis and control of the risks, they facilitate insurability for complex cases (especially reuse).

In Belgium, insurers can require an independent inspection performed by a control office. Other mission types can also be entrusted (especially by POs) to control offices (such as missions of certification, technical inspection and advice), some of which are given under this diagram in the "Reuse expert" boxes.

** In France, since 1 January 2023, significant building demolition and renovation operations are subject to the requirement for a diagnosis (inventory) called PEMD (products-equipment-materials -waste), enabling the PO to know the potential for reuse, recycling or other valorisation of the building. The diagnosis agent can be led to specify or at least propose specification possibilities for the reuse materials, which requires decennial insurance.

*** Reuse expertise is still a function being developed. This function can go to design offices, architects, or control offices (in some countries) being specialised in the technical justification of reuse materials, or other actors emerging on the market and proposing suitable services.
Managing risks

According to the identification of the risks incurred by the construction team, the project team can then decide if it is necessary or not (if not things for which insurance is mandatory) to take an insurance for the reuse practice in question, according to the risk management strategies set up (FCRBE, 2022), (Heirbaut & Van Dyck, 2023). There are several approaches according to the perceived risks:

- **Coverage of the risks by the project owner, who finds them acceptable.** AAn insurance is not taken (if not mandatory).
- **Delegation of the risks to the contractor, to a subcontractor of the contractor, or to a supplier, who accepts bearing the risk, by means of additional guarantees (e.g. materials will be replaced if defective).** An insurance policy is not taken out (if not mandatory).
- **Resolution of the risks by adapted design (for example by adapted design or by evaluating performance).** An expert or another stakeholder may be asked to take on part of the liability.
- **Negotiation with the insurer to modify the terms of the insurance (negotiation of the premiums).** A control office will monitor the elements.
- **The choice of an alternative which does not have an insurability problem.**

Controlling the risks

The insurer’s main concern is to identify whether the risks are controlled by the project actors and what are the financial issues. This will enable validation of whether the reuse practices can or cannot be insured, and under what conditions. They will be receptive to different ways of ensuring the quality of the reuse practice (Heirbaut & Van Dyck, 2023):

- **Satisfying a general quality framework (if available), such as standards, technical approval, quality labels, technical specifications, quality certificates.**
- **Satisfying an external quality framework, such as evaluation by an expert, a certification organization or a control office, evaluation through test reports performed in accredited labs, etc.**
- **Satisfying an internal quality framework, by proving internal knowledge and skills, or by demonstrating that processes are set up to reduce the risks.**

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As indicated in 6.c, the definition of the role that control offices can take may vary according to countries.
What can be done with reclaimed materials?
There are several possible destinations for materials reclaimed by contractors. It is important to analyse the different possibilities to make sure, even before removal, that the materials will have a chance of finding a buyer. The reuse potential will only be confirmed (or overturned) if the product is effectively reused in a project! It is useful then to check for the existence of a demand (or to create the opportunity) for this material.

Materials can be reused on the same site, on other worksites of the same contractor or of the same project owner, resold to other contractors or individuals, resold to professional suppliers, given to associations, etc.

Similarly, these different sectors can be used by companies responsible for procuring reuse materials, as an alternative to new product dealers.

- **Professional suppliers**
  
  Only in North West Europe are there more than a thousand companies specialized in the sale of reclaimed materials. They reclaim and offer different types of materials, from the oldest and specific to the more recent and standard. Some ensure careful conditioning of the elements such that, for the contractor, their installation is not really different from a new product. Above all it is a matter of expanding one’s address book and including local retailers! Some of these companies have online marketplaces, giving a quick idea of the materials they are selling.

  Some professional suppliers carry out removal of the materials, while others accept taking on already removed materials. It is a matter of contacting these companies to discuss their conditions for acceptance: accordingly, they can take in materials freely, purchase them, or even offer a deposit-sale service.

  The directories Opalis.eu¹⁰ and Salvoweb.com¹¹ make it easy to find professional suppliers in one’s region.

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¹⁰ https://opalis.eu

¹¹ https://www.salvoweb.com/salvo-directory
■ Lots reclaimed on site

When buildings are to be renovated, converted or rebuilt, you can find materials liable to be reclaimed and reused in new arrangements, on the same site. In some cases, preparatory work may be necessary: cleaning of mortar remains, sizing, sorting of elements according to their dimensions or condition, etc. This work can be done on the worksite, or elsewhere. The same goes for storage of the elements, according to the space available on the worksite.

■ Specific lots

In some cases, specific lots will be identified by the project owner and/or the architects to then be removed and reused in a given worksite. For example, this can be materials still installed to be removed in another building, or again materials which will have been purchased beforehand by the sponsor. These cases can be accompanied by specialized consultants and tailored approaches. Sometimes a temporary storage place will have to be defined.

■ Online ads and platforms

For some years, digital platforms announcing lots of reclamation materials (still in place or already removed) have been multiplying. They can provide a useful source of supply, but also a means for finding professional or private buyers.

Some of these platforms are pretty generalist, free to access and have a large audience, such as https://www.2ememain.be, https://www.marktplaats.nl, etc. Others are more specific and only target construction materials. In general they have a more limited and specialized audience. They can be free or operate with a commission on sales.

Here are some examples of these platforms in Belgium, France and the Netherlands:

■ The page of the Plateforme des Acteurs du Réemploi in Brussels: this Facebook page aims to be self-managed by its users.


■ Cycle Up, Paris: a digital platform (sellers/buyers) for all actors of the building sector (project owners, contractors, architects, builders, demolishers, etc.).

■ Excess Materials Exchange, the Netherlands: digital market where companies can exchange their surplus materials.

■ Oogstkaart Markplaats, the Netherlands: web platform which makes reuse materials available for sale or purchase and targets companies of the construction and building sector.

■ Partnerships

Sometimes, certain deconstruction and construction companies set up a collaboration aimed at circulating the construction materials deconstructed by one, to provide a source of materials for the other. This symbiosis allows them to have a better idea of the demand, and of the stock of materials becoming available.
Donations

When the materials have little value or when the stakeholders want to for different reasons, reclamation materials can be given away. Donations can be made via the various sectors listed below, and to organizations with social and/or environmental aims.

For example, in France, the site https://donnons.org enables donations of construction materials and other things. In Belgium, the Resources federation makes available several collection points for construction materials in Brussels and Wallonia. The Matériothèque of Tournai is on this list. It collects, removes (in certain special cases), stores and the sells reclamation materials at low prices.

EXAMPLES DE PARTNERSHIPS

If demolition companies are interested in deconstructing certain materials, it’s because of their potential for re-use. Operating mainly in Brussels and the surrounding area, De Meuter is an example of a demolition company committed to reuse. Sometimes it is the client who is behind the desire to recover materials, but sometimes it is the demolition company itself, because of the very high cost of transporting certain materials. The company also receives compensation to cover the removal and storage of certain dismantled materials. At the other end of the chain, construction companies are working to reuse materials.

Examples include Democo, a large Belgian general contractor, and HuisMus, a small contractor in the Ghent region. These two construction companies regularly work with De Meuter. In the past, they have dismantled and reused raised access floors, plywood beams and insulation materials, among other things. When De Meuter prepares a demolition, it sends photos of potentially reusable materials to its partners in the construction sector. The construction companies respond to these requests by indicating whether or not they are interested in the proposed materials. If the materials are of interest to some of them, the parties involved will conclude various agreements covering the use of the materials.
Detail on the sale of reuse materials and CE marking

CE marking is a regulatory requirement to legitimize the marketing of many construction products in Europe, especially those for which there is a harmonized European standard (hEN). With the development of the market for reuse materials and the revision of the CPR (Construction Products Regulation), the question of extending this requirement or not to reuse materials is currently on the agenda. In the revision of the CPR, reuse products are explicitly included. You should keep up to date on the changes in this matter!

However, the Construction Products Regulation, in its current version, does not yet specify if reuse products have to follow or not the same rules as new construction products. The subject is currently left to the interpretation of the countries. Meanwhile, Belgium has chosen the following approach, based on different cases:

- **If there is a harmonized technical specification (hEN\textsuperscript{12} or EAD\textsuperscript{13})** that applies to the construction products in question, for a well-defined planned use, and that the reuse product is sold for this planned use. In this case, the CE marking and a declaration of performance should be required. However, it is still worth clarifying the situation for this case, because it seems complicated to apply all the content of the harmonized standards to the reuse products. Indeed, the evaluation methods included in the harmonized standards assume, in general, continuous mass production of many almost identical products. In general it will not be possible to assume that the same goes for reuse. The products often have deviations (for example, impurities, slight damage...) Moreover, the requirements related to the quality control procedures are generally suited to the controls performed during production and/or in a production installation, in plant. Of course, this is not always the case for reuse.

  An ETE (European Technical Evaluation) has already been delivered for reuse bricks, on a voluntary basis. A harmonized standard already existed for these new products, but was considered non-applicable to reuse bricks.

- **When a harmonized technical specification (hEN or EAD) applies** to construction products for a defined planned use, but the reuse product is sold for a different planned use. In this case, CE marking / a DoP is not necessary. However, it is worth saying that this different planned use could also be an application covered by a harmonized standard, which leads back to the previous case.

- **When a harmonized technical specification (hEN or EAD) applies** to the construction products, but the reuse product is not sold, but removed and used by the same contractor in another structure. In this case, CE marking / a DoP is not necessary.

- **When the construction product is not covered by a harmonized technical specification** (hEN or EAD). In this case, the CPR does not apply and CE marking and a declaration of performance will not be requested.

\textsuperscript{12} These are harmonised standards for proving that products or services comply with the technical requirements of the corresponding European legislation. They describe the methods and criteria for evaluating the performance of construction products corresponding to their essential characteristics, and the control of production to be carried out in plant.

\textsuperscript{13} The European assessment document is a harmonised technical specification for products that are not covered or not fully covered by the harmonised standards.
7.

How can the reclamation costs of materials be estimated?
It is often heard said that deconstructing rather than demolishing, or constructing with reuse materials rather than with new materials costs more. However this is not always the case. Clearly this depends on the types of materials, and on many other factors.

You should, to offer a correct price for a call for tenders, or to propose a reuse alternative to a project owner, carry out a cost/benefit analysis of the reuse.

For this you should clarify what steps have to be carried out by the company. For example, will it be necessary to prepare the materials for reuse or will this be done by the supplier? It is also important to compare comparable things, especially for construction with reuse materials, allowing for example the quality of the materials and the patrimonial value. Thus, it is not relevant to compare the costs of solid oak reuse parquet with those of new glue-down parquet.

In the case of purchasing materials from a supplier, or for reselling materials after deconstruction, it is generally the cost of the supply (or the profit related to the sale) that will be the main factor to tip the balance. The price of reuse materials on the professional market can differ somewhat from the price of new materials. Reuse materials are not a watertight category. There are several cases:

<table>
<thead>
<tr>
<th>POINT OF COMPARISON: CURRENT NEW MATERIAL</th>
<th>EXAMPLES</th>
<th>CONSEQUENCE FOR REUSE</th>
</tr>
</thead>
<tbody>
<tr>
<td>No current equivalent</td>
<td>Old materials, rare or depleted materials, materials with high cultural value...</td>
<td>The prices of reuse elements on the market tend to be high.</td>
</tr>
<tr>
<td>New equivalent rather expensive</td>
<td>Technical equipment, high-performance materials, top end materials...</td>
<td>The price of reuse elements on the market is often comparatively less expensive (but additional steps may be necessary before implementation).</td>
</tr>
<tr>
<td>Cheap new equivalent</td>
<td>Low level materials, mass produced industrial materials...</td>
<td>The reuse elements are generally more expensive and not competitive (except special cases).</td>
</tr>
</tbody>
</table>

The cost of the supply or the profit realized on sale however is not the only factor to consider when carrying out the cost-benefit analysis of a reuse operation. The following pages include a non-exhaustive list of criteria to be considered.
Identification of the reuse potential and searching for buyers
If the reclamation of the materials is at the initiative of the contractor, they will have to evaluate whether the elements have a potential for reuse, and resale (if targeted). Then it will be necessary to produce a reuse inventory and consult the reuse market to find buyers. This can entail additional costs related to the time spent on these activities.

Removal time and labour
The reclamation of reuse materials can require more time and labour than conventional demolition. You must proceed with care to remove and reclaim materials without damage. This can entail additional costs for labour and project planning.

Labour (specialised)
In some cases, removal, preparation or installation of reuse materials (specific or old, for example) can require specialised skills or knowledge from contractors. This can entail extra costs related to training or the subcontracting of qualified personnel. Some project owners themselves require these costs to be estimated, by asking for separate prices for the supply and fitting, in order to identify any substitutions during the work (e.g. a lot of new materials replaced by reuse). This enables greater transparency between companies and their customers.

Adaptation of processes and practices
Whether careful removal, preparation for reuse or construction with reuse materials, these operations can require adjustments in the processes and practices of construction and demolition companies. This can include changes in the planning, coordination, logistics and even the practices of deconstruction and implementation. The adaptation of these processes can entail extra costs, such as consultation expenses to optimise the processes or adjustments of existing work methods. Research and tests about methods of removal, preparation or implementation adapted to the materials can also be necessary.

Additional logistics
The costs related to logistics sometimes have to be taken on by the company, especially if it is responsible for storage and transport. These costs vary according to the types of elements (dimensions, fragility, etc.), if the materials do not immediately find a buyer after their removal, or if they are acquired before construction, (e.g. if an opportunity occurs) it can be necessary for the contractor to store them. This can lead to extra costs related to the transport and hiring or storage places.

Sale of reclaimed materials
In the case of selling reclamation materials, if the materials belong to the contractor responsible for their removal, they can get the benefits from selling off the materials. Some can be sold to specialised suppliers, to project owners or other companies. The sale price will vary according to many factors, in particular market demand.

Reduction of waste management costs
By removing and reclaiming materials, the company reduces the amount of waste produced, which can result in substantial savings in the costs of waste management.

Development of skills
Working with reuse materials can require specific skills for the reclamation, preparation, evaluation and installation of these materials. By encouraging workers to acquire these skills, the company can gain several advantages: opening to commercial opportunities in the future. - acquiring a competitive advantage in calls for tender that value relevant experience or which set reclamation and reuse targets. - anticipating regulatory changes which increasingly stress circular practices.

Service diversification
The experience and skills acquired can allow a company to diversify its services. It can be able to offer solutions for deconstruction, renovation and/or durable construction, give advice about the reuse of materials or even position as an expert in the field of durable construction. This can lead to new sources of revenues and to competitive differentiation on the market.

Company image valorisation
Durable environmentally-friendly construction is increasingly valued by customers and consumers. By opting for reuse materials, a (de) construction company can improve its image as a socially responsible company. This can attract customers sensitive to these values and new projects.
Costs and benefits specifically linked to careful disposal *(continued)*

<table>
<thead>
<tr>
<th>COSTS</th>
<th>BENEFITS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Justification of the technical quality of materials</strong></td>
<td></td>
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<tr>
<td>Before implementing reuse materials, it is sometimes necessary to justify</td>
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<td>some of their technical performance, to match the requirements of the</td>
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<td>specifications and to ensure the reliability and durability of the</td>
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<td>materials. Some evaluation requires few means, while others can be</td>
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<td>more costly, like the performance of lab tests. It can also be</td>
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<tr>
<td>necessary to engage a reuse expert, a design or control office to</td>
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<tr>
<td>specify the procedures to follow. Justification is generally required</td>
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<tr>
<td>at the time of construction, but some steps and information can</td>
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<td>(and should ideally) be required when removing and preparing for</td>
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<tr>
<td>reuse.</td>
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<tr>
<td><strong>Traceability requirements</strong></td>
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<tr>
<td>Some proofs of origin of the materials, and the steps they employ</td>
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<tr>
<td>can be required from the contractor, for different steps (reclamation</td>
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<td>of materials or supply of reuse materials). Administrative work then</td>
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<tr>
<td>has to be carried out to gather these proofs.</td>
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Costs and benefits specifically linked to preparation for reuse

<table>
<thead>
<tr>
<th>COSTS</th>
<th>BENEFITS</th>
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<tbody>
<tr>
<td><strong>Sorting and preparation for reuse</strong></td>
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<tr>
<td>Before being reused, reuse materials must be sorted, cleaned and</td>
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<tr>
<td>possibly repaired, treated or reconditioned. Sometimes, it is</td>
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<td>necessary to search for or produce missing or worn components. These</td>
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<td>activities can entail additional costs for labour, equipment and</td>
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<td>time. They will be either in the charge of the company doing the</td>
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<tr>
<td>removal and resale, or in the charge of the company doing the</td>
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<tr>
<td>construction.</td>
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<tr>
<td><strong>Value of the work</strong></td>
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<tr>
<td>According to the circular economy model, the value produced is no</td>
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<td>longer just linked to the resale value but more to the impact on</td>
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<td>the management of resources and the work carried out. So it is</td>
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<td>possible to find benefits by anticipating circular models where it</td>
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<td>is no longer the extraction of materials producing goods which</td>
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<tr>
<td>creates prosperity, but rather the work used to conserve existing</td>
<td></td>
</tr>
<tr>
<td>goods.</td>
<td></td>
</tr>
</tbody>
</table>
Other factors influencing the cost

Other factors will also have an influence on the company's costs and benefits:

- The presence of very specific requirements, or inversely of allowed flexibility in the clauses, can affect the difficulty or not of procuring reuse materials, or to remove and sort them.

- **The size of the lots** of materials can have an impact on the costs. On the one hand, large quantities can allow the contractor to save time thanks to economies of scale on a series of tasks. On the other hand, this can be a challenge for the company which has to procure homogeneous lots of materials.

- **The company's experience** in reuse material can affect the related costs. A company which is starting in reuse must devote more resources to finding best practices, to training and coordination, unlike an experienced company which also benefits from a well-established network. It should be noted that the time required in the first experiences of reuse do not necessarily reflect the time required afterwards. As the company acquires experience and develops its skills and networks, the processes become more efficient, thus reducing the related times and costs.

- **The potential for future replicability**, which depends on the type of operation and the material concerned, can motivate a company to invest time and resources.

Detailed analysis of the benefits and costs specific to each project is therefore essential for making an informed decision on reclamation and construction with reuse materials and making a correct price offer. This estimate can be refined as the company acquires experience.

The analysis of a selective sample (2019-2021) of the reuse market in Western Europe (Belgium, France, the UK and the Netherlands) has allowed certain indicative prices to be determined. These can help estimate the price of a quote for the deconstruction of some materials. The list includes a sampling of materials. These prices vary according to the model, condition and quantities required. More information can be found in the material data sheets.

To make an estimate of the price of elements not listed above or to obtain more recent prices, the reuse markets on line can be consulted.

### Estimated selling prices of reuse materials

<table>
<thead>
<tr>
<th>TYPES</th>
<th>ESTIMATED PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crosspieces 60 x 160 mm</td>
<td>3.5 €/ml</td>
</tr>
<tr>
<td>Old oak beams</td>
<td>700 to 2,350 kg/m³</td>
</tr>
<tr>
<td>North American barnwood: Oak planks</td>
<td>80 to 170 €/m²</td>
</tr>
<tr>
<td>North American barnwood: Resin wood planks</td>
<td>80 €/m²</td>
</tr>
<tr>
<td>Wood fire doors</td>
<td>50 to 70 €/piece</td>
</tr>
<tr>
<td>Wood panel door: Panels from start of 20th c</td>
<td>100 to 200 €/piece</td>
</tr>
<tr>
<td>Hand moulded bricks</td>
<td>0.30 &amp; 0.60 €/pc</td>
</tr>
<tr>
<td>Extruded brick</td>
<td>0.25 - 0.35 €/pc</td>
</tr>
<tr>
<td>Steel profiles IPE 240</td>
<td>26 €/ml</td>
</tr>
<tr>
<td>Steel profiles HEB 220</td>
<td>70 €/ml</td>
</tr>
<tr>
<td>Natural stone window sills</td>
<td>~40 - 110 €/m²</td>
</tr>
</tbody>
</table>
8. Conclusions
Reclamation or construction with reuse materials requires an adaptation of the practices of construction companies. Several key points can facilitate this transition:

Reuse of materials often requires a longer period of preparation, mainly related to the search for buyers or suppliers and longer deconstruction times. It is essential to allow this in the planning and to prepare the various steps in advance.

Several actors can intervene between removal and construction and the responsibility of the contractors can vary. It is a matter of checking that the mission entrusted to one's company has been clearly defined by the project owner and being aware of the various implications, such as logistical issues, preparation for reuse or verification of fitness for use.

Good collaboration between the various actors involved will greatly facilitate the operations. It is essential to establish solid partnerships and to favour early open communication between the stakeholders. This helps to share knowledge, identify best practices and solve any problems collectively. With experience, the company can create its network with other reuse actors: professional suppliers, and other construction or demolition companies. This will especially facilitate the sale or search for materials.

While this can require initial time and effort, it is important to consider the reuse of materials as an investment for the company's future, given the coming regulatory changes. It is crucial to learn from one's own experiences, and to contact other actors of the field who can provide their assistance and services.
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